

Editorial

Dato' Noor Azmi Jaafar | Chua Soo Seong | Patrick Lim | Suriani Rosli

Design and Production Dannis Tan I Lee Ying Hao I Lee Shin Yen I Nor Hashimah

 This year is not just the 30th Anniversary but also the beginning of a new era for the Group ?? I express my heartiest congratulations to Delloyd Group of Companies on its 30th Anniversary.

Thank you for the honour and privilege to write a few lines here in conjunction with this auspicious occasion.

As the Chairman of Delloyd Group which was listed on the Main Board of Bursa Malaysia on 18 November 1996, I have in the last eighteen years witnessed the Group's growth from year to year. May I take this opportunity to particularly commend Dato' Sri Tee Boon Kee, the Group Managing Director for his vision, business acumen and leadership in helming the Group from day one of its inception and has this day carved a name for the Group as a leading automotive components manufacturer in the region.

With keen foresight, the enterprising directors made a bold and courageous decision to diversify from its core automotive business to acquire an oil palm plantation. Thus in 1999, the Group started a new chapter in its endeavour to raise its businesses to a new level. From then on, there was no looking back as it went on to acquire a substantially larger plantation in Indonesia. The figures in the annual reports speak for themselves as this "purported plunge into a virtually new field" proved to be a timely strategic initiative that has brought home handsome returns to the Group.

The legacy of instilling moral values in both our shareholders and our community is embedded within Delloyd Group's ethos and our corporate social responsibility. We wish for our businesses to be sustainable and as a responsible corporate member of the community we acknowledge that the community we serve must also continue to prosper.

As Delloyd Group continues to uphold these core values, I present to you the birth of the Delloyd Foundation! This year is not just the 30th Anniversary but also the beginning of a new era for the Group. I believe that the core values we uphold at Delloyd will on one hand provide the motivation for the employees to be innovative and to achieve a greater fulfilment in career and life, and on the other hand guide us in our purpose to create a brighter future for our community.

Once again, congratulations on this admirable and inspiring milestone, and best wishes for a new era beyond your 30th Anniversary!

**GENERAL TAN SRI (DR) MOHAMED** HASHIM BIN MOHD ALI (RTD)

Chairman

# Message from GENERAL TAN SRI (DR) MOHAMED HASHIM BIN MOHD ALI (RTD)

Chairman Delloyd Ventures Berhad



# Message from DATO' SRI TEE BOON KEE

Group Managing Director Delloyd Ventures Berhad



This September we are celebrating Delloyd Group of Companies'30th Anniversary. In a blink of an eye 30 years have past. Indeed, we have quite a fair bit of history to account for. It is really fascinating as I reflect on how the Group started some 30 years ago and the events past still vivid in my mind.

I am truly humbled to helm the Group that has grown to be what it is today, with 20 subsidiaries and 7 associate companies listed in the Group. These companies operate from bases here in Malaysia, Thailand and Indonesia with a total workforce of about 2,700 employees in the Group at the last count prior to printing.

As I write on, I am overwhelmed by the thought of the scores of people that throughout the years past have made tremendous impact in the development of the Group's businesses. And I resign to write on further about the Group but take this opportune time to put on record and permanent print a heartfelt acknowledgement of these people.

First and foremost, I would like to express my gratitude to our Board of Directors for their partnership and advice in steering the Group's businesses. Extending also my thanks to all our technical assistance partners and joint venture partners for their uninterrupted collaboration, mentorship, trust and confidence. I thank all our valued customers, vendors and suppliers for their unwavering support, patience, understanding and kind assistance rendered.

I would like to extend my gratitude also to all the government agencies, regulatory bodies and local authorities for their guidance and cooperation. I would like to thank all our corporate and legal advisors for their professional and timely advice; and our bankers for their support and those who have stood by us in the hour of need.

Never forgetting all the employees in the Group, many who have journeyed with us for ten over years; thank you for your loyalty, resourcefulness and dedication.

Importantly, I wish to thank all my family, friends and close confidants for their moral support and encouragement through the years. Last but not least, I wish to thank God for all the victories that we have achieved, for without His grace and mercy, the Group would not have made it this far.

The Group has been blessed in many ways over the years and now it is our turn to bless others. I am very pleased to inform you that as we commemorate Delloyd's 30th Anniversary, the Group is launching its historic "DELLOYD FOUNDATION", a trust fund initiated for the benefit and welfare of the community we serve.

Education in this time and day is of grave importance and the access to tertiary education especially is limited. There are many proficient people that could be the leaders of tomorrow but neither have the means nor opportunity to achieve it. Therefore, the Group has targeted for this foundation to focus on education. We believe that this foundation will be able to help those in need and create a brighter future for industry in Malaysia.



**DATO' SRI TEE BOON KEE** Group Managing Director



# Message From DATO' IR. NOOR AZMI JAAFAR

Managing Director Automotive Group Delloyd Ventures Berhad



Initiating and publishing a "coffee table book" about the 30 years history of Delloyd Group of companies is indeed a breathtaking task for me.

The idea was conceptualised in June, 2014 this year. The process of trying to complete a book in less than 3 months has been painful in terms of time and energy. Putting the chapters together and compiling those materials in order to fill in the gaps certainly involved a lot of research. Our intention in publishing the book is to record down the life history of Delloyd for all our employees to know how Delloyd started from its humble beginning to where we are now.

The book also presents an opportunity for us to pass on Delloyd's legacy to the current and future generation who are curious and thirsty for historical knowledge. To be able to be where we are now means we are blessed indeed. We hope this book will also serve as a meaningful souvenir to mark the 30th Anniversary of Delloyd. To all those who have granted generous interview and time to help us put together the missing links in our journey, we thank you with all our heart. To Mr. Chua Soo Seong, Mr. Patrick Lim, Cik Suriani, Mr. Lee Shin Yen, Cik Nor Hashimah, Mr. Dannis Tan and Mr. Lee Ying Hao, thank you for your direct involvement to assist me in getting the assignment completed.



**DATO' IR. NOOR AZMI JAAFAR** Managing Director Automotive Group

HISTORY OF DELLOYD 1 1.1 EARLY YEARS

# HISTORY OF DELLOYD

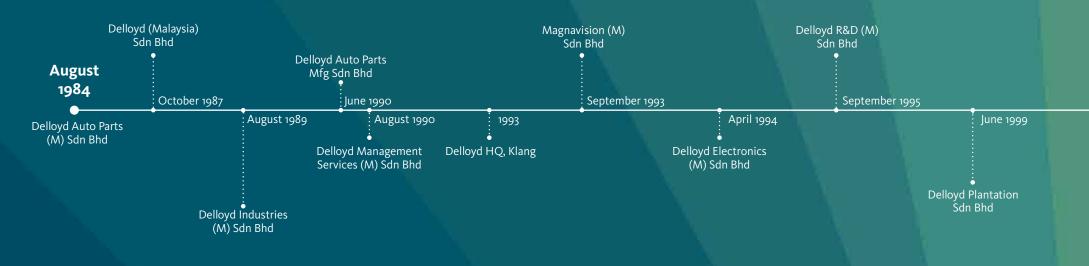
After gaining some years of working experience, we decided to go into business. We formed Delloyd Enterprise in 1983 to set up a car accessories outlet in Klang.

Then, in 1984, together with some family members we went on to incorporate Delloyd Auto Parts (M) Sdn Bhd to import and distribute automotive parts and accessories in Malaysia. The founding members are Dato' Sri Tee Boon Kee, Datin Sri Chung Geok Siew, Ching Geok Hwa, Chung Chee Sun and Dato' Tee Boon Keat.

The business grew and in 1987 we incorporated Delloyd (Malaysia) Sdn Bhd to undertake direct export of parts and accessories.

With the launch of a locally assembled car, Proton Saga in 1985, we foresee the vast

#### **OTHER WHOLLY-OWNED SUBSIDIARIES OF THE GROUP INCLUDE :-**

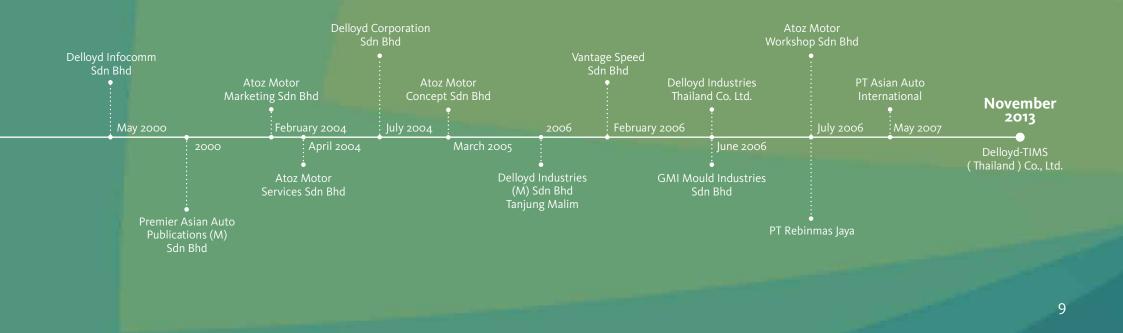


HISTORY OF DELLOYD HISTORY OF DELLOYD HISTORY OF DELLOYD HISTORY OF DELLOYD HISTORY HISTORY HISTORY OF DELLOYD HISTORY OF DELLO

opportunity for manufacturing automotive parts and components. Thus in 1989 and 1990, we incorporated Delloyd Industries (M) Sdn Bhd and Delloyd Auto Parts Mfg Sdn Bhd to produce and supply OEM automotive parts and components directly to the car assemblers.

With the rapid expansion and customer demand for quality products, we began recruiting and employing engineers and professionals in the company. With dedication and hard work, the company grew in leaps & bounds within a short span of time.

After some 14 years of hands-on experience in the industry and a profitable track record, the Group was successfully listed on the Main Board of Bursa Malaysia on 18 November 1996.





DATO' SRI TEE BOON KEE Group Managing Director Delloyd Ventures Berhad I grew up from a family with three other brothers and three sisters. As a family with six other siblings, my parents worked very hard to raise us. They were very enterprising individuals, however, my mother has passed on but my father is still with us. I believe my entrepreneurial traits are very much inherited from them.

After gaining some years of working experience, my wife and I decided to start our own business. It was in year 1983 that together with some of our family members, we set up "DELLOYD". Delloyd started off as a company that only did trading of a particular car accessory which was the "door visor", followed by the increase in product range. Those products for trading were obtained by both importing and purchasing from the local manufacturers. We first dealt with aftermarket products, also known as Replacement market (REM) and the business revenue grew through this.

Eventually the decision to manufacture our own products instead of merely relying on the trading business was made and carried out. We started to manufacture after market car parts and accessories products first before moving into manufacturing Original Equipment Manufacturing (OEM) parts and accessories. Delloyd aggressively participated in trade missions organized by Ministry of International Trade and Industry as well as MATRADE to promote our manufactured products in order to establish new overseas market for the company. As the business grew, we incorporated an export company to undertake direct export of parts and accessories.

With the launch of our locally assembled "National Car" Proton Saga in the year 1985 and the launch of our Malaysia national automotive policy of local content requirement, we foresee the vast opportunity to manufacture automotive parts and components to support localization of parts for Proton and other make of cars. Delloyd enhanced its manufacturing capabilities by acquiring technical assistance and technology from abroad to produce and supply OEM parts and components directly to the car assemblers. Proton and Perodua were probably Delloyd's largest clients. Delloyd now manufactures parts and accessories for cars like Toyota, Honda, Mazda, Hyundai, Volkswagen and Ford amongst others.

Delloyd slowly moved into the regional scene by expanding to Indonesia and Thailand. Delloyd's joint venture company in Indonesia manufactures OEM parts for Toyota, Honda, Suzuki and Nissan, whereas Delloyd's joint venture company in Thailand manufactures and distributes OEM parts to GM, Ford, Mitsubishi besides Honda and Nissan too. We also ventured into a company manufacturing and assembling bus and bus chassis in Indonesia, called PT ASIAN AUTO INTERNATIONAL. We manufacture 18-meter CNG high floor articulated bus for our customer in Jakarta with our trademark "KOMODO" and we have been providing buses to run on the Jakarta Bus Way.

Having garnered twelve years of handson experience in the industry, and with more contracts secured from our major customers including Proton, Toyota and Perodua, we went on to list the group. On 18th November 1996, the Group was successfully listed as DELLOYD VENTURES BERHAD on the Main Board of Kuala Lumpur Stock Exchange. Needless to quote, the listing is one of my proudest moments in Delloyd's lifetime.

Initially, what began as a business to be able to set food on the table eventually became a lifelong mission to ensure that the business grows to something more. My aims for the business moved from merely being able to make enough profit to sustain, to making the company's first million and from getting it listed and to diversification of businesses. The growth from a meagre five-figure capital to achieve what it is today to be worth a tenfigure capital is truly a blessing from God. Delloyd is able to sustain the business and ascend towards its position today was not a bed of roses but has been through many ups and downs before it finally reached this Big 30. It is an on-going process, when an aim or goal has been achieved, there will always be another greater aim waiting to be achieved.

Diversification has always been part of our plans ever since business in the manufacturing sector was going steadily. The Group ventured into oil palm plantation in the Sungai Rambai Estate, Batang Berjuntai in year 1999 measuring 1,449 hectares. This acquisition was conducted at a time when the country was experiencing an economic crisis and Delloyd's business too was severely affected. But thankfully, through the years of prudent financial management the strong cash reserve we have had enabled us to embark on this venture. Then, in year 2006, we ventured further to acquire a substantially larger oil palm plantation in Pulau Belitung, South of Sumatara, Indonesia measuring a total of 14,422 hectares. It is not easy to manage a huge plantation land and after a few years, this land has become an important turning

point for Delloyd. Plantation, seemingly a high risk, has now contributed vastly to the success of the Group. Although today the profit reaped from the plantation segment is dependent on the everfluctuating prices of the Crude palm oil (CPO), it is undeniable that Delloyd's healthy growth in revenue and earnings is largely attributed to the Group's move of diversifying towards plantation.

The way I manage the Group was heavily reliant on the opportunities that came by every step of the way. Not all decisions made over the years were always the right ones and not all opportunities that came by were the right ones. I would not say that Delloyd always had its glory days, but by the grace of God, Delloyd has managed to climb its way through one step at a time.

Now many lives and jobs are dependent on the wellbeing of our Group, and it is no longer a matter of supporting the family but also a matter of sustainability. It is my pride and joy that many staff have stayed on and supported the Group even at its lowest moments, especially during the recession and continue to enable the Group to grow.

I believe that Delloyd will be able to move forward and sustain in many years to

come. Currently, the two core areas of business for Delloyd would be Automotive and Plantation. As it is, there are no plans on any expansion towards any other fields of businesses but rather to strengthen our position in the current areas that we are involved in. Even if there are greater opportunities for expansion but I believe that we do not have to ride every wave that comes. There will be no sustainability if we spread ourselves too thin trying to do everything. I am sure when the time is right, Delloyd will be able to endeavour into newer pastures.

Success depends on each individual. Success is not achieved overnight and it might involve a lot of bad decisions and setbacks before achieving it. Success lies on the perseverance despite all setbacks. As a business owner, I personally think that to be able to sustain is already a success especially so in trying times such as now.



DATIN SRI CHUNG GEOK SIEW Group Finance & Administration Director

As one of the founding members of the Delloyd Group of Companies and as I look back over the years, indeed we have come a long way from the time when we decided to venture into the automotive business to establishing the Group as it exists today.

Like many other enterprising individuals, we started as a very small business in 1984 with a start-up capital of RM30,000 as a trading concern selling car accessory products such as door visors, wheel covers and third brake lights. As the business grew and as the country's automotive industry began to bloom, we took a major decision to invest into manufacturing some of these accessories and parts that we had been selling.

With the simple manufacturing facilities that we had set up then, we were able to secure orders and contracts from the national car assembler, Proton and subsequently, we gained access to supply to Toyota.

Yes, the early years were not easy considering the limited resources that were made available to us. We all had to be very much hands-on with the day to day operations and production of the various products for supply to these valued OEM customers.

But we persisted! We endured the trying times of the country and the region's economic crises and thankfully, through sheer hard work, keen business acumen and prudent financial management decisions made consistently through the years, we have managed to rise above these trials and move on.

One of our major accomplishment was the listing of the Group on the Main Board of Bursa Malaysia in November 1996.

By this time, we had successfully accumulated a sizeable cash reserve that was at our disposal for further expansion of the Group's business. We were presented with the opportunity to invest into a whole new business segment – oil palm plantation.

With the country going through an economic downturn in 1997/8 and with the surplus cash in hand, the Board agreed it was timely for the Group to invest into the plantation industry. So in 1999, we acquired from New Selangor Plantations Sdn Bhd 1,449 ha (approx. 3,600 acres) of oil palm plantation in Sungai Rambai, Batang Berjuntai, Selangor thus elevating the Group into a new paradigm of entrepreneurship.

Taking the bull by the horns, with great passion and enthusiasm and prudent management of the newly acquired Sungai Rambai Estates, the investment proved to be a wise decision taken in the right direction to diversify the Group's earnings base. Then, in July 2006, we ventured further to acquire some 14,422 ha (approx. 35,600 acres) of oil palm plantations in Pulau Belitung, South of Sumatra, Indonesia. To cater to the growing yield of the plantations there and to increase the plantations' profitability, we built and commissioned an oil mill in May 2010.

The Management faced many new challenges upon acquisition of this plantation in a foreign land as we are relatively new to this industry. However, we have learnt and are still learning how best to manage and effectively reap a full harvest.

Let me take this opportunity to express my gratitude to the Board, the management and staff of Delloyd Group for journeying with us, not forgetting our technical partners, valued suppliers and customers, corporate and legal advisers, bankers, family and friends who have through the years been a source of our strength and encouragement. Last but not least, I give thanks to our God who has stood and sailed with us and blessed us through these thirty years.



## CHUNG CHEE SUN

Non-Independent Non-Executive Director Its hard to believe that 30 years have so swiftly passed us by. Looking back to the time when we first set up the company and started trading with a handful of car accessory parts, I never dreamed that we would grow from a small business enterprise to a Group with an annual turnover exceeding RM400 million.

Together with the other four founding members of the Group, we have gone through thick and thin to evolve from a mere trading concern to setting up manufacturing plants producing over a hundred different automotive parts and components.

It has been quite a challenge for me to be hands-on and to learn the manufacturing processes as the business grew from year to year with new contracts secured for the supply of new products to our growing list of OEM customers.

I have had the privilege to head the plastic injection moulding division and tend to the management of hundreds of moulds and dies. I am grateful to have a dedicated team of skilled personnels and sub-contractors to support this division. Needless to say, we have to be on our toes constantly as our main objective is to ensure we have satisfied customers and meeting their needs and expectations consistently. There is no room for complacency as the Group's business and orders increase with the increasing confidence and trust from the national car makers, Proton and Perodua as well as the overseas OFM customers.

I believe one of the key reason of the Group's success is the core values we uphold and cascade to all our employees, which fundamentally guide our way of doing business – with integrity, humility and excellence.

Integrity is core to our promise to better serve our customers and the community. Humility is fundamental in our organisation as we listen and care for our employees throughout the Group. And we strive for excellence in order to deliver quality products and services to our customers.

My sincere appreciation goes to all who have in one way or another contributed directly and indirectly to the success of the Group over these 30 years. I hope our many milestones will inspire others to continue to be the best in all that you do.



CHING GEOK HWA Founding Member of Delloyd

It is such a great blessing that Delloyd Group has grown from a small trading concern to a group with more than twenty subsidiaries today.

This is an emotional moment for me as I set the clock back to thirty years before and recall the events of the day when my brother-in-law, Dato' Sri Tee got the family members together to start an auto accessory business.

Words alone cannot describe the feeling of wonder and awe that the Group's businesses have grown to transcend boundaries beyond our country.

I take this opportunity to commend and salute the founding members of the Group, the Board of Directors, Management and staff of the Group for bringing to fruition this day of a grand 30th Anniversary celebration.



DATO' TEE BOON KEAT Executive Director & CEO Delloyd Auto Parts (M) Sdn Bhd (Joined on 1 April 1987) I left college some time in 1984 and got a job selling engine oil. A year later, my friend and I got hold of some money to start a business. After much consideration, we decided to venture into trading of car audio parts and accessories. Incidentally, for a start, we purchased some of these parts and accessories from Delloyd Auto Parts (M) Sdn Bhd (DAP), a company which was formed by my brother, Dato' Sri Tee Boon Kee in 1984.

Apart from car audio parts and accessories, we were also selling gas trolleys at the night market. Yes, we sold these items...as long as we can make money! But our business venture did not last as my partner and I could not see eye to eye with the way the business was conducted.

It was at about this time that one of the shareholders of DAP quit and I jumped at the opportunity offered to join the company. And of course I had to raise some money for the equity shares in the company. It took a while and by 1987 I was officially proclaimed as a shareholder of DAP. Thus began a new chapter in my life, in pursuit of success and achievements! At this point in time, the company had expanded its business into wholesales and export and I was assigned to look after the local and export sales. With the birth of Proton onto the local scene, orders were pouring in to supply parts to them. The company's sales grew tremendously and this was the turning point in its history. Along the way, we incorporated a number of new companies to cope with the growth.

Our toil and hard work brought us through to the momentous occasion of the Group's listing on the Main Board of Bursa Malaysia on 18 November 1996. Delloyd had reached its first pinnacle of success, a testimony to the Malaysian business community of our resourcefulness and capabilities.

The following year's advent of the region's economic crisis took a heavy toll on the country's economy and industry and needless to say, Delloyd was not spared of this adversity. It was a very difficult time for the Group as orders from our main customer, Proton had dwindled drastically and we had to implement a voluntary retrenchment exercise. We were faced with another challenging situation with the financial crisis of 2008.

However, these economic and financial crises were also blessings in disguise as they made us put on our thinking caps to re-strategize our marketing plans for the after-market. Yes, we overcame these grave challenges as our division implemented new sales model and approach to reach our customers. We successfully launched the "cash and carry" sales model and our approach to target and penetrate "Hypermarkets" have reaped great results for the company to this day!

I would like to take this opportunity to thank all our customers and suppliers. "Thank you for the trust and confidence placed upon us and your unwavering support all these years". And of course, I have not forgotten our dedicated staff. "Thank you for the commitment and cooperation rendered throughout the years".

Celebrating Dato' Sri's birthday in Jalan Tapah, Klang Headoffice

ALCON F

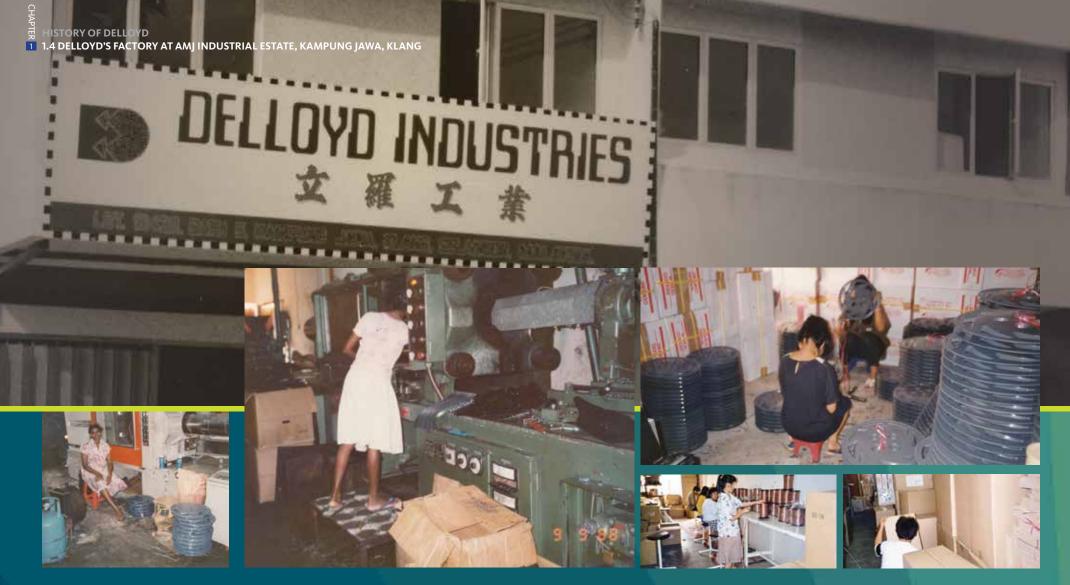




HISTORY OF DELLOYD 밝 1.3 DELLOYD'S FIRST HEADQUARTER IN KLANG 1

Pioneer staff posing happily at Delloyd's headoffice in Klang

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Our first factory at Kampung Jawa producing wheel cover and other simple injection parts with some 20 operators.

HISTORY OF DELLOYD

From left to right - Dato' Noor Azmi, Lawrence Chong, Mazlan &

Chung Chee Sun.

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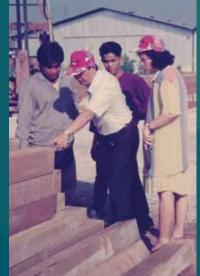
ETTA BUT

THILLING IN THE REAL PROPERTY INTERNAL PROPERTY INTERN



Groundbreaking ceremony at current Headoffice and factory at Jalan Kebun, Kampung Jawa, Klang









Dato' Sri Tee taking the lead at the Groundbreaking Ceremony in 1993 with the vision of a grand new office and factory for the Group







Images of construction of New HeadQuarter in progress



#### Overseas Trade Missions to promote and market our products

Delloyd participated in various trade missions, exhibitions, promotions and visits to potential overseas customers to promote Delloyd's capabilities and products





Auto Mechanica Frankfurt Sept 1988



CENTRE



20

HISTORY OF DELLOYD







Trade Mission to Thailand October 1988







Trade Mission to Dubai October 1988





Trade Mission to Manila, The Philippines August 1994



Business Proposal to GE of Kentucky, USA October 1995



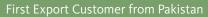
PT Delloyd Indo Perdana (Parts to supply with TIMOR) 1996







Business Trip to Italy September 1997





DELLOYD INOUSTRIES



TAA Signing with Iranian Company 2003

THE POWER OF COLLABORATION 2 TECHNICAL KNOW-HOW & ADVANCEMENT

# THE POWER OF COLLABORATION

In our quest for technological advancement, we have collaborated with technical partners from Japan, Taiwan, Korea, Germany to garner cutting edge technology for the manufacture of new products.

With the technical know-how and knowledge put to work in our manufacturing and assembly plants, we are confident and capable to offer technical assistance to others in the automotive parts and components industry.

In 2008, we created another milestone in the history of Delloyd by offering technical assistance to Zanini of Italy for the design and development of Volkswagen Golf Side Mirror for its plant based in the Czech Republic.















# Murakami





**Product** Wheel cover

**Company** Bayer Polymers (Germany)

#### Type of collaboration and milestone :

Signed a raw material development and mould development agreement to design and manufacture Proton Wira Wheel Cover ( January 1992 ) **Product** Radio Antenna for Automotive

**Company** ( a ) Nippon Antenna Co. Ltd Japan ( b ) Yon Tay Electronics Ent. Co. Taiwan

#### Type of collaboration and milestone :

Signed a Technical Assistance Agreement to manufacture Radio Antenna For Automotive Industries ( 6th October 1992 )



**Product** Outside Door Mirror

**Company** Murakami Corporation Japan

#### Type of collaboration and milestone :

- (a) Signed a Technical Assistance Agreement to manufacture Outside Door Mirror for Malaysian market (July 1994)
- (b) Signed a Technical Assistance Agreement to manufacture Outside Door Mirror for Indonesian market in 2002
- ( c ) Formed a Joint Venture Company "PT Murakami Delloyd Indonesia" to manufacture outside Door Mirror for Indonesian market in 2012

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#### Product

- (a) Power Window Motor
- (b) Door Lock Actuator

#### Company

Mitsuba (Formerly known as Jidosha Denki Kogyo Co. Ltd Japan)

**MITSUBA** 

#### Type of collaboration and milestone :

(a) Signed a Technical Assistance Agreements to manufacture Electrical Motor and Electrical Actuator for Automotive Industries

( August 1999 & March 2000 )

(b) Signed a Joint Venture Agreement with PT. Jideco Indonesia to manufacture automotive and motorcycle parts for Indonesian market **Product** Level Combination Switches

**Company** Tokai Rika Co. Ltd. Japan

#### Type of collaboration and milestone :

- (a) Signed a Technical Assistance Agreement to manufacture Level Combination Swtiches (April 1995)
- (b) Signed a Technical Assistance Agreement to manufacture Level Combination Swtiches (August 2003)

Product Latch

**Company** Mitsui Mining & Smelting Co. Ltd., Japan

**Type of collaboration and milestone :** Signed a Technical Assistant Agreement to

manufacture Door Latch for Honda Cars (1997)



**kiekert** 

# **ICHIKOH**







**Product** Power Window Regulator

**Company** Johnan Manufacturing Inc.

#### Type of collaboration and milestone :

- (a) Signed Technical Assistance Agreements to manufacture Window Regulator
   (Nov 1997, July 2010 & March 2013)
- (b) Signed a Joint Venture Agreement with Johnan and F-Tech to form PT JFD Indonesia to manufacture window regulator in Indonesia (August 2011)

Product (a) Electronic and Manual Door Latch System (b) Door Module

**Company** Kiekert AG – Germany

#### Type of collaboration and milestone :

Signed a Technical Assistance Agreements to design and manufacture Door Module and Latch System ( January 1994 ) **Product** Outside Door Mirror

**Company** ICHIKOH Industries LTD., Japan

#### Type of collaboration and milestone :

- (a) Signed a Technical Assistance Agreements to manufacture Outside Door Mirror for Malaysian market (June 1999, March 2006 & October 2008)
- (b) Signed a Joint Venture Agreement to acquire 30% equity in Ichikoh (Malaysia) Sdn Bhd (March 2003)







**Products** Door Handle, Hinge and Check

**Company** TIMS Co. Ltd Japan

#### Type of collaboration and milestone :

- (a) Signed a Technical Assistance Agreement to manufacture Outside Door Handle (July 2010)
- (b) Signed a Joint Venture Agreement to form Delloyd–TIMS Thailand Co. Ltd in Thailand ( 2013 )



**Product** Power Window System

Company

Kwangjin Sanggong Co., Ltd., South Korea

#### Type of collaboration and milestone :

- (a) Signed a Technical Assistance Agreement to manufacture Hyundai Car Power window System (April 2002)
- (b) Signed a Technical Assistance Agreement to manufacture window regulator for Volkswagen in Malaysia (July 2012)

# Expatriates and Advisors

Over the years, we have constantly sought technical expertise and professional guidance from these Japanese advisers / expatriates for our operations in Malaysia, Thailand and Indonesia :-





S Hiraga

K Hayashi





T Matsunaga



H Genta

Y Matsuzaki



# **ON THE MOVE**

Having had a foothold on the local market, we began to look beyond the shores of Malaysia

#### 3.1 INDONESIA

Our first overseas venture in 1996, PT Delloyd Indo Perdana, with 30% owned by Tommy Suharto through PT Timur was for the supply of parts for the Timur Car, the National Car Project. Not long after, due to the global economic crisis, the OEM factory ceased operation and this joint venture company followed suit.

In 1994, we signed a Technical Assistance Agreement with Murakami Corporation Japan to produce Side Mirrors for Toyota Innova (IMV) Indonesia. In 1996/97, another JV company was formed, PT Jideco Indonesia between Jideco Japan, Indo Mobil Group and Delloyd to produce wiper motors for Nisssan Indonesia and starter motors for Suzuki.

PT.DELLOYD

In 2003, PT. Delloyd Indonesia was incorporated.

In 2008, we subscribed 51% share equity in PT Asian Auto International (PTAAI), a company involved in the production and assembly of KOMODO, an 18m high-floored, CNG articulated bus for the Jakarta busway. As at 2013, we have supplied 65 units of the KOMODO.

In 2013, we increased our equity shareholding in PTAAI to 90%.

In 2011, together with Johnan Manufacturing Inc. Japan and F-Tech Inc. Japan, we formed a joint venture company in Indonesia named PTJFD Indonesia. Delloyd Electroncis (M) Sdn Bhd subscribed for 21% share equity in the company.

In June 2012, the Group disposed its majority shareholding in PT Delloyd to its technical assistance partner, Murakami Corporation, Japan.

Subsequent to the above, approval for the change of name of the company was granted by the Indonesian authority in February 2013. The company name is changed to PT Murakami Delloyd Indonesia.



#### 3.2 THAILAND

Our first venture into Thailand was the incorporation of a trading company, Thai-Delloyd Co., Ltd. to supply door lock actuators to Thai Rung and radio antenna to Toyota Thailand.

On 15 June 2006, Delloyd Industries Thailand Co., Ltd. was incorporated, a wholly-owned subsidiary to supply side mirrors to our new OEM customer, General Motors Thailand.

In 2009, a joint venture company was set up with Brose International GMBH, Germany

to form Brose Delloyd Automotive Co., Ltd. Delloyd Electronics (M) Sdn Bhd took up 40% share equity in this JV company to supply window regulators to Ford Motor Company, Thailand.

Subsequently, a new joint venture company was set up in 2014 with TIMS Technology (Thailand) Co., Ltd.

to form Delloyd-TIMS (Thailand) Co., Ltd. to produce door hinges and door checks and other related door parts for the market in Thailand.





### PT MURAKAMI DELLOYD INDONESIA

**Location:** Jln Meranti 1, Blok L1 No.9, Delta Silicon Lippo Cikarang, Bekasi 17550 Indonesia

Main Customer: Toyota (Toyota Innova, Toyota Fortuner, Toyota Etios Valco), Honda (Honda Freed), Suzuki (Suzuki Ertiga), Nissan

#### Main Product: Door Mirror, Sunvisor

- 2003 Apr Originally incorporated as PT. Delloyd, founded by Delloyd Industries (M) Sdn Bhd
- 2004 Jun Start of Production at Kota Bukit Indah / Purwakarta
- 2011 Jun Moved to Delta Silicon / Cikarang
- 2012 Feb Rated Top Five Vendors by Toyota Indonesia in Cost Control and Cost Down Activities
- 2012 Dec Formation of joint venture company between Murakami Corporation Japan & Delloyd Industries (M) Sdn Bhd.
- 2013 Feb Company name changed to PT. Murakami Delloyd Indonesia (PTMDI)



### **PT JIDECO (MITSUBA)**

**Location:** Kawasan Industri Kota Bukit Indah, Blok D-III No.3, Purwakarta 41181 Jawa Barat, Indonesia

- 1997 Aug Date of establishment
- 2006 Oct Certified ISO 9001:2000
- 2007 Wholly-owned subsidiary of Jideco, Japan
- 2007 Feb Plant moved to 2nd location
- 2009 Oct Certified ISO:9001:2008



### **PT JFD**

**Location:** Block E-18J, Jalan Jababeka 9, Cikarang, Bekasi, Indonesia.

**Main Customer:** Honda Prospect Motor, Nissan Motor Indonesia, Krama Yudha Tiga Berlian Motors.

Main Product: D/W Regulator, Wiper

2011 Aug Joint Venture Agreement signed between Johnan, F-Tech and Delloyd Electronics (M) Sdn Bhd.



# PT ASIAN AUTO INTERNATIONAL

**Location:** Kawasan Industri Sentul, Jl. Olympic Raya, Kav.B.6, Kel. Sentul, Kec. Babakan Madang, Kab. Bogor, Jawa Barat, Indonesia

Main Customer: DKI Jakarta

Main Product: Specialising in designing and developing bus chassis and buses.

2007 May 2008 Jan 2008 Mar 2008 Dec 2009 Jun	Incorporation of PTAAI KOMODO commenced operations Completion of Subscription & Joint Venture Agreement with Delloyd Corporation Sdn Bhd and Go Gas Engineering Sdn Bhd Received accolade "Pioneering Technology Award 2008" Exclusive Importer & Distributor for FOTON Bus/Trucks in Indonesia
2010 Jan	Awarded tender to supply 4 units of KOMODO



## DELLOYD INDUSTRIES THAILAND CO., LTD.

**BROSE-DELLOYD AUTOMOTIVE CO., LTD.** 

DELLOYD-TIMS (THAILAND) CO., LTD.

In June 2006, Delloyd Industries Thailand Co., Ltd. was incorporated and a factory was purchased at the Eastern Seaboard, Rayong to set up a manufacturing plant in line with the Group's expansion plans to increase its overseas business in the automotive OEM segment. A joint-venture set up between Delloyd Electronics (M) Sdn Bhd and Brose International GmbH of Germany to manufacture and supply window regulators to the FORD Motor Company in Thailand and Argentina. A joint-venture set up between Delloyd Industries (M) Sdn Bhd and TIMS Technology (Thailand) Co., Ltd., a wholly-owned subsidiary of TIMS Corporation, Japan to manufacture and supply automotive components to the OEM customers in Thailand. The products include door checks, door hinges, hood hinges, tail gate hinges and trunk-lid hinges for both the domestic and export markets.



## ZANINI

In 2008, we created another milestone in the history of Delloyd by offering technical assistance to Zanini of Italy for the design and development of Volkswagen Golf side mirror for the plant based in the Czech Republic.



NEW HORIZONS DIVERSIFICATION (NON AUTO)

# NEW HORIZONS

In 1999, the Group through the 90%-owned subsidiary, Delloyd Plantation Sdn Bhd bought over the Sungai Rambai Estates, consisting of 1,449 ha of oil palm plantation. This acquisition has enabled DVB to diversify into a non-automotive sector that matches DVB's conservative risk-return parameters, while providing a suitable return on its cash surplus, especially when the auto sector was significantly affected by the Asian Financial Crisis then.

The Group has also taken a big stride forward into expanding its oil-palm cultivation sector. This plan was carried out in 2006 via the acquisition of an Indonesian company, PT Rebinmas Jaya (PTRJ) which owns 3 oil-palm plantations on Pulau Belitung, South of Sumatra, Indonesia with a total land size of 14,422 ha.

In 2010, the PTRJ Oil Mill with a maximum processing capacity of 90 tonne per hour was commissioned for commercial production of CPO.



Delloyd Management team led by Dato' Sri Tee Boon Kee during the "Hand Over" visit to Sungai Rambai Estate in Kuala Selangor.





Oil Mill at PT Rebinmas Jaya Pulau Belitung









Estate office of PTRJ



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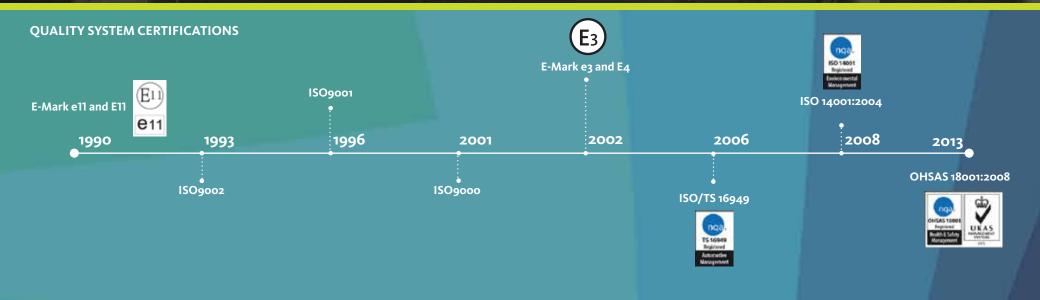
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DUSTRY BENCHMARKS

CATIO

 Image: Solution 12004
 OHSAS 18001:2008
 ISO/TS 16949
 ISO 9001 :2008

As a testimony of our high standard of quality, Delloyd has progressively achieved the following quality system certifications and awarded numerous accolades





**AWARDS & ACCOLADES** "Top 5 Local Suppliers for Best Quality Performance" by UMW Toyota Motors "Best Vendor for "Best Overall Vendor, Sdn Bhd Development & Capacity Enterprise 50 Award by Product Development Category" by Proton MITI and Quality & Delivery" by Proton 1999 1995 1997 1993 1996 1998 1994 "Best Vendor for "Best Overall Vendor, "Best Overall "Top 5 Local Suppliers for Best Quality Performance" **Development & Capacity** Vendor & Product Product Development and Category" by Proton Development" by Quality & Delivery" by by UMW Toyota Motors Proton Proton Sdn Bhd "Best Vendor for Development & Capacity Category" by Proton

유 당 SETTING INDUSTRY BENCHMARKS 5 5.0 CERTIFICATION, AWARDS AND ACCOLADES

# E 2nd ASIA PACIFIC INTERNATIONAL MALAI **HONESTY ENTERPRISE - KERIS AWARD 2003** 第二届亚大国际/马来西亚

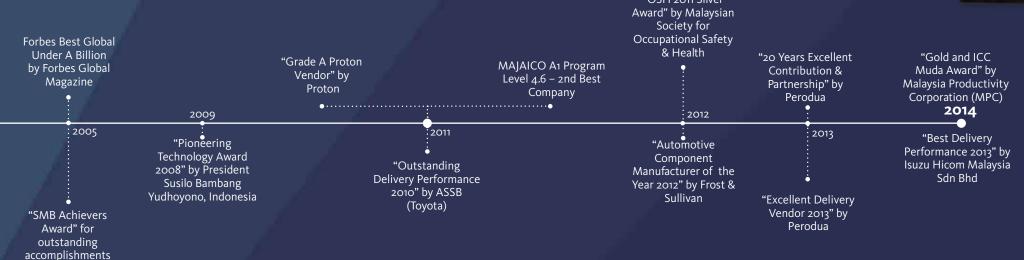
Forbes Best Global

**AWARDS & ACCOLADES** 



Call.





**COMPANIES' ACTIVITIES WITH EMPLOYEES, IN-HOUSE UNION AND CUSTOMERS** 

# BUILDING AND BRIDGING RELATIONSHIPS

In recognition of the employees' contribution to the Group and for their loyalty, and to foster a closer relationship with each other, the Management organizes annual and biennial events including the following :-

- Annual Dinner
- Family Day
- Executive Trip
- Inter-department Sports activities
- Trip with In-House Union Exco members

Working hand-in-hand with the Management, our In-House Union also gathers staff and management together for "makan-makan" during major festive celebrations. The Company also organizes Festive Seasons' gatherings and Customers' Nite in appreciation of our customers for their confidence and support



'OUR ICL

DELLOYD I

KRARI

# PRESENTS BERGISMELTING!' NDUSTRIES (M) SDN BHD & PHUKET, THAILAND



Delloyd Family Day at Desa Water Park 2012











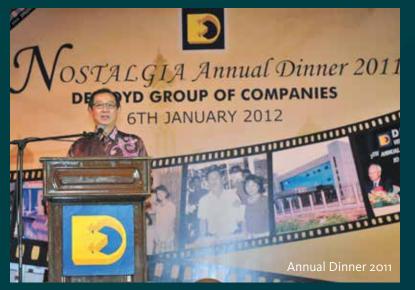


Annual Dinner 1999

It is an annual event held in appreciation of employees' dedicated service through the year. It is also a platform for the company to specially recognise staff for their long service. The Chairman or Group Managing Director takes the opportunity to update employees on the current status of the Group's performance and future plans.

Annual Dinner 2010







COMPANY'S ACTIVITIES WITH EMPLOYEES, IN-HOUSE UNION AND CUSTOMERS 6 6.2 CUSTOMERS' NIGHT AND FESTIVE GATHERINGS



Delloyd Customer Night 1995



Delloyd Customer Night 1997

This is an important activity for the company to provide a platform to have better rapport and understanding of the customers and at the same time it acts a gesture of our appreciation for their support





Dinner with fellow suppliers



Raya Open House 2013

COMPANY'S ACTIVITIES WITH EMPLOYEES, IN-HOUSE UNION AND CUSTOMERS 6.3 FAMILY DAY

Family Day events are always full of fun, laughter and relaxation with family members of the Group's employees. This traditional annual event helps to instill better understanding and rapport between management and staff and their family members.

# COMPANY'S ACTIVITIES WITH EMPLOYEES, IN-HOUSE UNION AND CUSTOMERS



Delloyd Family Day at Desa Water Park (November 2012)



DAY 24<sup>th</sup> July 2010

ITO SPLASH OUT TIME

COMPANY'S ACTIVITIES WITH EMPLOYEES, IN-HOUSE UNION AND CUSTOMERS 6.4 SPORTS ACTIVITIES







The company's Sports Club Committee undertakes to organize interdepartmental sports activities. Some of the competitions include futsal, badminton, table-tennis, bowling, chess and carrom.

These sports activities are a welcomed avenue to relieve stress at work as well as to foster better relationship amongst staff and management.









Executive Trip to Club Med Kuantan (Sep 1994)

Incentive / Educational / Study overseas trips for executives and Union committee members. The company organises overseas trips for executives and union committee members regularly with the following objectives :-

- Study tour to Delloyd's overseas operations and overseas customers
- Visit Auto Shows and Exhibitions
- Retreat away from office for team building and motivational training camps
- Sightseeing

To date, the following places & countries have been visited:-

- 1. Indonesia (Jakarta, Bandung & Bali)
- 2. Thailand ( Chiangmai, Phuket & Krabi )
- 3. China (Hainan, Guilin, Shanghai & Beijing)
- 4. Malaysia (Club Med Kuantan & Kota Kinabalu)

5. Korea (Seoul)





Executive Trip to Phuket (Jan 1996)



Executive Trip to Bali (Oct 2002)

#### COMPANY'S ACTIVITIES WITH EMPLOYEES, IN-HOUSE UNION AND CUSTOMERS 6.5 INCENTIVE TRIP



Executive Trip to Beijing (Jan 2006)



Shanghai Tours (Oct 2008)



Team Building Program at Krabi & Phuket, Thailand (Nov 2012)





Signing ceremony of the 6th ca (25 Feb 2013)

The In-House Union is established with the main objective to bridge understanding and appreciation between the management and unionized employees, to relate to the management the needs of these employees, and to review salary and benefits as provided for in the Collective Agreement.



Raya Open House at SACC, Shah Alam (9 Aug 2014)

#### Safety & Health Activities Charity Activities

Blood Donation







Visiting Union's Member



#### **Sport Activities**

Bowling Tournament at Ole-Ole Sec 18, Shah Alam (9/2/2014)





Ping Pong Tournament (13/4/2014)



Futsal at 89 Arena, Sungai Jati, Klang (15 June 2014)







Union Trip to Bandung (Dec 2004)

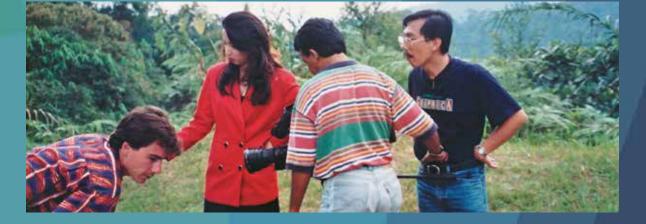
# GEARING AND POSITIONING FOR LISTING

9MTFAM

### Corporate Video (Sep 1995)

ISTING

Getting ready to board the helicopter to commence shooting of corporate video. This is part of the preparation for the Group's proposed listing on Bursa Malaysia.



V BEST



# Visit by Securities Commission (Aug 1996)

Visit by Securities Commission officers to Delloyd in relation to the proposed listing on Bursa Malaysia.







## Signing Ceremony with MIMB (29 Aug 1996)

Signing Ceremony with Malaysian International Merchant Bankers Berhad held on 29 August 1996 as Underwriters for the proposed listing of Delloyd Ventures Berhad on the Main Board of Bursa Malaysia.





Computerized balloting of Delloyd Ventures Berhad's shares prior to listing day (16 Oct 1996) ACTIVITIES PRIOR TO LISTING 7.0. ACTIVITIES PRIOR TO LISTING 7

ACTIVITIES PRIOR TO LISTING

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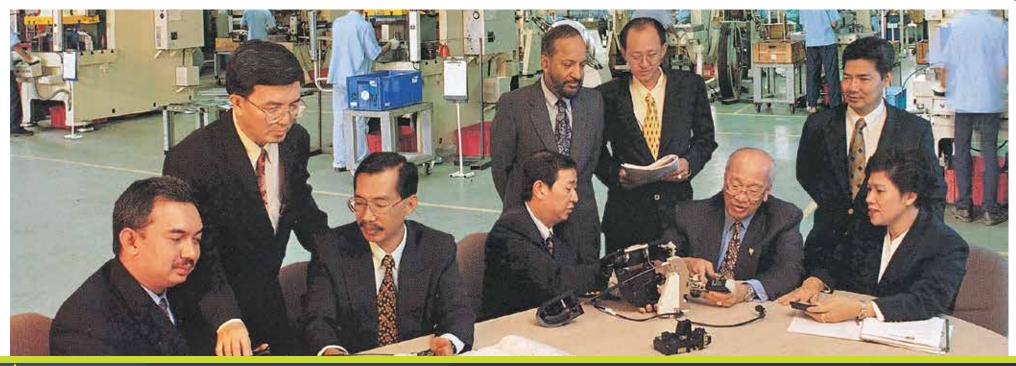
# DELLOYD VENTURES BERHAD 1ST ANNUAL GENERAL MEETING 16 JUNE 1997

## Delloyd Ventures Berhad's 1st Annual General Meeting

Some shots taken at the 1st Annual General Meeting of Delloyd Ventures Berhad held on 16 June 1997



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### The 1st Board Meeting of Delloyd Ventures Berhad in 1996

#### Seated from left to right:

Dato' Mohamed Nizam Bin Abdul Razak, Dato' Ir Haji Noor Azmi Bin Jaafar, Dato' Sri Tee Boon Kee, General Tan Sri (Dr) Mohamed Hashim Bin Mohd Ali (Rtd), and Datin Sri Chung Geok Siew

Standing from left to right: Mr. Ng Say Or (Company Secretary), Dato' Dr. M SHANmughalingam, Dato' Tee Boon Keat, and Mr. Chung Chee Sun



#### The 1st Management Team in 1996

Seated from left to right: Dato' Ir Haji Noor Azmi Bin Jaafar, Dato' Sri Tee Boon Kee, Datin Sri Chung Geok Siew, and Mr. Chung Chee Sun

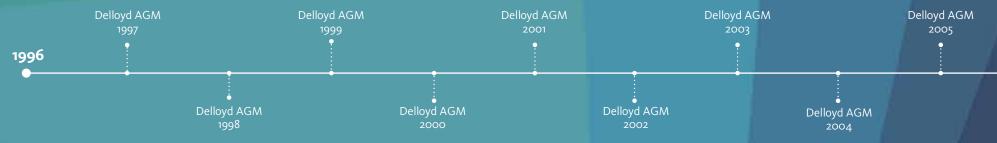
Standing from left to right: Mr. Chan Yoke Hoong, Dato' Tee Boon Keat, Mr. Lawrence Chong Kin Min, and Mr. Chan Kok Heng

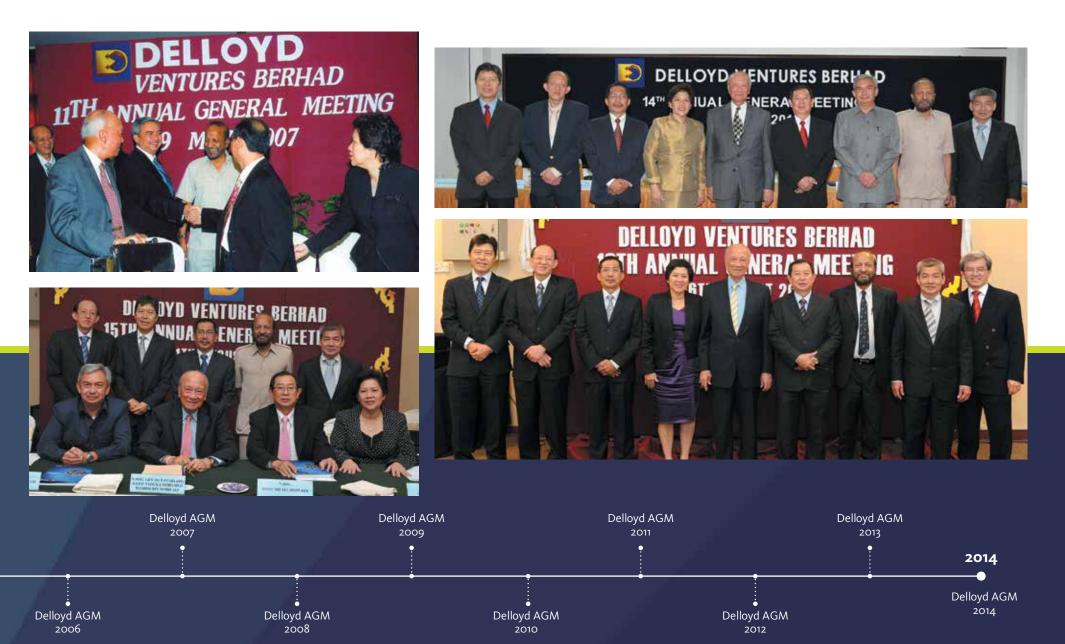




Delloyd Ventures Berhad was listed on 18 November 1996 on the Main Board of Bursa Malaysia

As a public listed company, it holds Annual General Meetings (AGM) for the company's shareholders. These AGMs serve as a platform for the shareholders to interact, to have dialogue and better understand the financial position of the company and present and future developments of the Group





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# GIVING TO THE COMMUNITY

Incorporating Corporate Social Responsibility (CSR) into the Group's annual programmes has always been an on-going practice.

Our CSR covers key areas such as

- occupational safety & health
- employees' welfare & development
- community welfare ( dialysis machine / blood donation )
- environmental preservation, education & training
- donations in cash & kind



Donation to Kiwanis Down Syndrome Foundation, Petaling Jaya



EXT



Donation to Beautiful Gate Foundation



Donation of Dialysis machine to St. John Ambulance Malaysia



Donation for Earthquake Reconstruction Project in Shaanxi, China via St. John Ambulance Malaysia



#### Establishment of "Delloyd Foundation"

Delloyd Foundation is founded by Dato' Sri Tee Boon Kee and Datin Sri Chung Geok Siew in 2014. Its scholarship programme is developed to benefit Malaysian students with good academic background from low-income families. The Foundation believes that offering scholarships is about providing opportunities to students to attain higher education to pursue their dreams and ambitions. In doing so, the Foundation hopes to groom the next generation of leaders and captains of industries in the country

# **REFLECTING** AND REMINISCING

## DATO' LEON TEE WEE LENG

Deputy Group Managing Director (Joined on 11 August 2003) My career in Delloyd started in 2003 and looking back in time I am now entering my twelfth year working in Delloyd. I started off as International Business Development Manager, being in charge of overseas automotive components segment. Some of the key responsibilities include price negotiations with OEM customers, sales projections, budgeting and strategic planning. During this time, my first assignment was to support the start up of PT. Delloyd in Indonesia supplying to Toyota Motors Indonesia. We then ventured into our second overseas manufacturing operations in Thailand supplying to General Motors.

In 2008, I was promoted to Deputy CEO of Corporate and Business Development where I was responsible for Investors' Relations and all business development and investment activities of the Group. Subsequently, in May 2013 I was appointed to the Board and designated Deputy Group Managing Director.

The automotive industry is a challenging industry and it is increasingly becoming more competitive as we move on. In order for us to remain relevant in an environment where competition is always so intense, it is important that we should aggressively pursue continuous improvements within the organization too. We have over the years continuously invest in higher technology production facilities and equipment as well as other IT infrastructure to better improve our production efficiency and working environment for better productivity of our staff.

Economies of scale is vital for us to go forward as we strife to remain competitive in this segment. I saw the pressing need to increase our sales revenue and earnings as a strategy to overcome the prevailing market conditions. We need to strife harder towards securing new orders, new OEM customers, new technical assistance partners and potential joint venture partners.

Regarding the Palm Oil Plantation segment of the Group, I would like to say that this is a relatively new business to the Group as we had ventured into the plantation sector only in 1999. Nevertheless, over the years we have further acquired more lands and have been able also to expand this segment successfully and it is now a significant contributor to the Group's earnings.

With the increase in demand of the world's consumption for edible oil, the demand for palm oil is expected to grow. Despite all unforeseen circumstances that may come our way, we will continue to pursue opportunities in this area and further expand our production capacities in this area in the coming years.

Finally, in conjunction with the 30th Anniversary of Delloyd Group of Companies, I would like to attribute our special thanks to all our customers and partners that have thus far worked closely and over the years supported us in contributing to Delloyd's success. Going forward, we hope to further extend our collaborations and to achieve greater success in the years to come.

### DATO' NOOR AZMI JAAFAR

Managing Director Automotive Group Delloyd Ventures Berhad I joined Delloyd Group on 1st September 1991 as an advisor to the Managing Director. My first assignment was to monitor and implement ISO9000 Quality Management System in the company. It was tough as the working condition was not conducive and level of staff education was low. However, with full support from management and staff, we finally managed to obtain ISO9000 certification in 1992.

As an advisor, I worked closely with Dato' Sri Tee Boon Kee to plan and formulate strategies for the company. After successfully implementing Quality Management System of the company, I was given a new and challenging task namely:-

- 1. To improve, upgrade and acquire new manufacturing technology for the company.
- 2. To set up Research and Development Department.
- 3. To prepare "Road Map" for the company to be listed at KLSE ( within 5 years )

In late 1992, I became one of the shareholders of Delloyd Industries (M) Sdn Bhd and appointed as Manufacturing Director of the Group.

With the "Road Map" for listing as our guidelines, we steered the company especially the manufacturing operation to move forward and the outcome was very encouraging.

Prior to listing we achieved the following :-

 Concluded 5 Technical Assistance Agreements with world renowned technology suppliers & manufacturers to produce Door Mirror, Radio Antenna, Switches, Door Locking System and Window Regulator System.

- 2. Business and sales volume expanded exponentially and we had no choice but constructed new factories at two locations in Klang to cater for the rapid growth.
- R&D Department was set-up successfully and Delloyd Product Knowledge and Know-How improved.

In recognition of the good performance, Delloyd was awarded the "Best Vendor" of PROTON for two consecutive years (1993 and 1994).

Delloyd also received awards and certification of achievement from other OEM like TOYOTA, PERODUA and others.

In 1996, Delloyd was successfully listed on Kuala Lumpur Stock Exchange. Our new task was to expand the company's business vertically and laterally and deliver shareholders with good dividend yearly.

We started to establish our footprint regionally i.e. Thailand and Indonesia. Being a Malaysian company, we faced numerous obstacles and hurdles to penetrate these markets which are mostly controlled by Japanese OEMs. Again, with hard work and the right strategy, we successfully entered OEM markets in Indonesia and Thailand in 2006. TOYOTA was our first customer in Indonesia and General Motor in Thailand. To date we have 3 companies operating in Indonesia and 2 in Thailand serving most of the reputable OEM there.

Our R&D company has matured. In 2008, for the first time in the history of Delloyd, we provided our Know-How when we signed a Technical Assistance Agreement with Zanini of Italy to design, develop and manufacture Outside Door Mirror for VW Golf in Germany.

Currently we are proud to be one of the leading parts manufacturer in Malaysia exporting our products to all over the world. (USA/South America, South Africa, Europe, Australia and others)

In 2012, Delloyd Industries was awarded as the Best Automotive Parts Manufacturer in Malaysia by Frost and Sullivan.

After the 1996 / 1997 economic downturn, the company decided to expand into new frontiers investing in Oil Palm Plantation with the humble start of 3,600 acre of plantation in Kuala Selangor.

In Indonesia, I was involved actively in the initial stage of negotiation and enquiring PT Rebinmas Jaya Plantation that belonged to the Pahang State Government. To date Delloyd owns a total land bank of almost 40,000 acres.

In conclusion, after spending 23 years in Delloyd, I am proud to be part of the pioneer management team that steered the company to where it is now.

The succession plan of senior management team has also been in place now to bring Delloyd to greater heights. Therefore it is about time for me to handover my responsibility and retire from the day to day management of the company to take on an advisory role.

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#### CHUA SOO SEONG

Deputy CEO / Director of Manufacturing

CHUA SOO SEONG GRADUATED WITH, A DEGREE IN BACHELOR OF COMPUTING (1996), MAJORING IN COMPUTER SCIENCE AND INFORMATION SYSTEMS AND A GRADUATE DIPLOMA IN BUSINESS SYSTEMS (1997) FROM MONASH UNIVERSITY, AUSTRALIA. I joined the DELLOYD group in 1998. My first task was to set up the IT Department for the Group. Since, I had successfully overseen the smooth Y2K rollover for the company wide and also implemented new ERP system for automotive manufacturing and also Oil Palm Plantation System. During 2000, at the height of the DotCom fever, Delloyd decided to participate and invest in asianauto.com. My brief experience with the DotCom business had opened my horizon on the power of internet and its impact and influence of the future trend of business and consumer behaviours. With the scaling down of our investment of the DotCom business, Delloyd was left with the English auto magazine ASIAN AUTO which I am the Managing Editor since 2002. In 2008, a new Chinese auto magazine, 8Cars, was published.

My exposure in manufacturing started in 2006, where I was assigned to oversee the construction and operation of the new plant in Tanjung Malim. This plant started as a plastic injection plant with 2 large tonnage machines, 1600 ton & 3000 ton. This is where I first learnt that once a deadline had been given by customers, we have to endeavour to achieve their targets and expectations, learning from many of our experienced staff and especially from our Group MD, Dato' Sri Tee. I can still recall vividly during the new model launch, he will gather key supporting staff and he will travel up with them to Tanjung Malim at 5pm to support our team there. He had taught and shown me how that teamwork, good leadership and commitment can overcome whatever challenges that come in our way.

In 2008, in addition to the IT Department and Tanjung Malim Plant, I had been appointed as the DEPUTY CEO for Operations and a member of Automotive Business Management Committee. Together, we oversee the automotive business operations supported by Business Unit Heads. At the same time, I was given a new role to head the Human Resource Development Unit. The biggest challenges faced during those times came back to back with the government's 6P foreign workers programme where there was a huge shortage of workers in the country and the challenge was to manage and fulfil the labour requirement to support our production. Thereafter, came the implementation of Minimum Wage Policy and the extension of

retirement age. Subsequently, in 2011, I was given the opportunity to oversee the operation of Warehouse & Logistics Unit and Engineering & Maintenance Unit. In 2013, my area of responsibilities for manufacturing had expanded with additional appointment as Director of Manufacturing.

Over the years working at DELLOYD, my biggest challenge is always managing people. From having 1 staff in 1998 till today, dealing and working with people have always been my biggest challenge. There is always a thin line between a good boss or bad boss or being a good staff or bad staff. It is a 360 degree all round commitment and effort for me, in which, the dynamics are constantly evolving and we always need to adopt or re-invent to keep up. Put it this way, we will never be able to have completed learning to deal with people; rather it is more likely to be a lifelong continuous learning that we will never graduate!

Happy 30th Anniversary to DELLOYD! Looking forward to be part of big 50th anniversary celebration!



### CHAN YOKE HOONG

Chief Financial Officer (Joined on 4 Sept 1995)



I joined Delloyd on 4 September 1995 and my first task was to assist in the listing of the Group on the Kuala Lumpur Stock Exchange (KLSE).

As a Group, we have to start from scratch, from the designing of our corporate logo, stationeries and the production of a corporate video to let others know about us. Systems and procedures were not fully in place. Most of us held multiple portfolios and had to play different roles within the organization. The Group started off with only six subsidiaries all involved in the automotive business. It had staff strength of 600 and achieved a record turnover of RM107 million in 1995. Over the years, our turnover has increased several folds. We have diversified into Plantation, Oil milling, bus assembly, motor vehicle distribution and once held a controlling interest in a chemical manufacturing company.

With the increasing number of new auto part makers wanting a share of the business, competition is inevitable. Only those who can provide innovative products at the most competitive price will survive. Our biggest challenge is to remain the preferred mirror supplier in Malaysia since the market is dominated by Japanese players. The Group needs to be aggressive and innovative to remain relevant. Securing business at the expense of sacrificing margins is unsustainable. Everyone in the organization needs to play its role in cost control and cost management.

Maximizing the utilization of tax incentives and minimizing tax payment was one of my top priorities. While in Group Purchasing, I played an active role in the localization of several imported components resulting in cost savings and shorter delivery lead time. During the economic crisis in 1998, the Group was adversely affected by the slowdown in the automotive industry. I had the unpleasant task of executing a voluntary retrenchment exercise to reduce excess manpower. I was also entrusted to administer several ESOS schemes which saw the increase in the Group's initial paid up capital of RM65 million to its present level of RM100 million.

Of the three Departments which I have headed namely Finance & Accounts, Group Purchasing and Human Resources, the time spent in the latter was the most challenging. It was during my time that Delloyd's In-House Union was formed. The process was not plain sailing. Making frequent trips to the IR Office and Industrial Court was part of my routine. The In-House Union recently held its 18th Annual General Meeting on 27 June 2014. Delloyd Group has now expanded to over twenty-five companies with total turnover exceeding RM400 million. Each new investment comes with new challenges and learning opportunities for the Corporate, Finance & Accounts team.

I enjoyed working with my fellow colleagues as there is so much to learn from one another.



## LAWRENCE CHONG

Director of Group Purchasing (Joined on 15 April 1991) Delloyd was a typical Chinese-style factory-based SME, operating out of a number of shoplot buildings.

I think that its biggest achievements were firstly its humble rise to becoming a well-known, profitable Main Board Public Listed Company, as well as how its initially unsystematic operations have improved over time to make Delloyd a 1st Tier OEM of automotive parts and components, both locally and overseas.

One challenge is still the task of overcoming the mindsets that impede the growth of the company, such as the thoughts of limitations and that goals cannot be reached. Another one is of course to adapt to the technological advancements and dynamics of a constantly evolving world, failing which could mean we are out of business.

We are on the right track, but we need to continue to put emphasis on aspects such as R&D technology, as well as constantly improving efficiency and productivity. I believe an open and participative management style is good, and the management should be able to adapt to the advancements of technology.

I think the Painting Division deserves significant recognition. It used to be a manual backyard-style spraying system on stand alone oven and spray booth but it was able to be converted into a conveyor manual spraying system. Subsequently, an automatic spraying system with robotic technology (Robotic Spray Painting System) was implemented. There has similarly been increased efficiency as "One Stop Center" in areas such as Injection of Raw bumper, Robotic Spray Painting, Assembly and now Synchronised Delivery of Bumper to Customer. This "One Stop Center" system has improved quality and efficiency which reduced double handling, storage and manpower.

Though I began working in Production, Assembly and HR & Administration, during my early years as the company expanded I concentrated more on assembly and painting divisions. I have acquired much experience in my current areas of responsibility and I can understand the specific technicalities involved. This means I am able to understand and source correct specifications and assess quality requirements. thus providing me with the knowledge to represent the company in areas such as Group Purchasing.

I have enjoyed the strong flexibility the company applies in its crisis management. So many industries go through ups and downs without making it through, but Delloyd has proven its resilience over the economic uncertainties. Though at times it may be quite challenging and frustrating at the work place but on reflection, it is due to our flexible style of management, we have always managed to resolve the problems we encountered.





MUSTAFFA BIN HJ BAKAR Director of Engineering & Quality Automotive Group (Joined in 1st November 1991) In the early years of Delloyd's manufacturing operation, there was no proper management system in every area of operation. As it was then a small business entity, all the top management personnels including the directors were directly involved in every facet of the company's operation.

There was no looking back as the company grew steadily over the years, earning the confidence of a growing number of OEM car makers in the country. Today, Delloyd Group is reputed to be a leading automotive components supplier in the country and working hard at carving a name regionally.

Moving forward, the Group envisions itself to be a global player, conforming to global standards and requirements of the car makers throughout the world. It also envisions itself to become a "Company of Choice".

To live up to the standards of a "Company of Choice" and to ensure long term business sustainability, we need to implement serious and radical changes to project professionalism and to be absolutely cost competitive.

We were totally committed to support Proton on the Wira and Waja models. I was involved directly in strategic planning to make things happen on time for the first time! Our breakthrough was the supply of the Door Module for Waja as this project brought in a big turnover and profit for the company. Turnover increased 3 fold!

In the following years I was entrusted to manage DISB Manufacturing and then seconded to PT Delloyd Indonesia. During this time I introduced the Radical Move Formula to uplift the trust, reputation and confidence from our customers. Next, we introduced the "Customer First Policy" and upgraded staff knowledge at every level and improvised every area of operational process resulting in the increase in productivity and efficiency. We also introduced the "Means Business Mind" to all levels of staff. At PT Delloyd, we shared "Learning New Business" approach in a different culture and behaviour.

Having served in various capacity in the Group, I am honoured to have earned this trust from the Top Management, and glad to have the opportunity to share strategic ideas at company's level.





## **BADROL BIN HISHAM**

Chief Operating Officer Delloyd Industries (M) Sdn Bhd (Joined on 2 January 1992)



Delloyd's operation in the early years was carried out scattered at various locations eg: Old Injection Machine, Metal, New Injection, Assembly and Painting were at different shoplots in the vicinity.

I think the biggest achievements include having successfully been certified with several Management Systems ie: Quality, Safety and Environment, and having secured few significant projects especially with Proton and Perodua, even with global customers like General Motors and latest Volkswagen, and also having the company listed on the Main Board of Bursa Malaysia.

The Group experienced tough market situations particularly during the economic downturns and crises of 1998/9 and 2007/8. Apart from these external challenging and adverse factors, we also faced internal challenges including product quality and warranty issues which were addressed to avoid having Delloyd's name and reputation being tarnished in the market.

Business sustainability is very much dependent on how Delloyd carries the image and 'brand' in the global market. Technology breakthrough is another important key to success. In this respect, we should equip and gear ourselves to be a total solutions provider to existing and potential customers.

There is room for growth and improvement in the company where the

line of communication is concerned. This will further facilitate the smooth operation of the company, projecting its image as a progressive corporate entity and effectively managing its decision making, delegation and execution process.

The GX Door Module Project. The Project Management team was entrusted by the Top Management. The team worked independently and reported directly to the Management, not to the Departmental Head. The team was very focused and the line of responsibility was very clear. This was one accomplishment which I really cherish.

Converting quality certification from QS9000 to ISO/TS16949. This was another challenging project that we undertook. None of us had any experience with ISO/TS as it was new then. However, we took the challenge to be exposed, to learn and to implement this new quality management system. Eventually, we got the company certified.

1994-1997: I was seconded to the subsidiary Asal Damai Sdn Bhd which was later known as Delloyd Auto Parts Mfg Sdn Bhd as Manager of Manufacturing. It was a '1 man show' kind of operation. The biggest challenge here was to upgrade and to certify the company to ISO 9002 Quality Management System.

1997-1999: I was a part of the Project Team for Door Latch and Door Module. The functions were totally different and required different thinking and managing style altogether. BUT one BIG thing was that the success of the project really jumpstart my career to the next level.

2001-2007: Head of QA Department of Delloyd Industries (M) Sdn Bhd as successor to Ms Jackie Chew who had resigned. With a bigger organization and bigger scope as QA Manager this position was really a 'test' of my capability, personality, attitude and management skill.

As an overall summary of all the above and some other tasks given, the job rotation was an opportunity for any employee to learn, experience and build-up the courage and self confidence for one to excel at any phase of one's working career.

As I reflect, this is my 22nd year of service with Delloyd and I am very proud and privileged to be a part of Delloyd's success story and growth.

Despite all the ups and downs, we acknowledge that we still have a lot more to learn and improve before we can really declare ourselves as a Global Player. We can attain that global status by not only focusing on the sales turnover target but working on building strong foundations especially manpower capability and competency, technology and R&D capability to name a few.



MAZLAN BIN MAMAT

PT Murakami Delloyd Indonesia Vice President Director (Joined on 15 March 1990) It was a smaller operation back then in the early 1990's. There were fewer employees, and whenever we want to fax a document, we had to go to the HQ in Klang town. The manufacturing operation at shoplots converted to factory nearby the current Delloyd HQ. Back then the main product was wheel cover, gear knobs and antenna. I joined when we're in the midst of the development of Proton Saga Door Mirror. That was the starting point of Delloyd's OEM door mirror business.

There are so many big achievements. I suppose the foremost being able to become a auto parts and manufacturing company that can meet international standards.

With the automotive components industry getting more and more intense,



I think the biggest challenge for the Group would be to stay competitive in terms of quality, cost, and delivery

To sustain in business, Delloyd needs to continuously strive for cost competitiveness whilst not compromising on the quality. Delloyd needs to develop suppliers (or rather partners) that can also offer competitive cost. The current management style of bosses get hands on for the operations will be good enough. Not so much of bureaucracy though.

BLM door trim was a project which I was entrusted with. My involvement starts from mould development right until parts supply to customers. And it's now still in production. It's a big project involving many parties including customers, tool makers and child parts suppliers.

Fresh from the university, I had landed my first job as a Quality Engineer with Delloyd. Being a freshie, it was very interesting and the enthusiasm was high to be working then. I would say that the biggest challenge was when I was posted to Delloyd Tanjung Malim for the start-up operation, right from the blue print drawings, factory construction, injection machine delivery, facilities set up, and start of production. After spending 7 years there, was transferred to Group Marketing at our Klang HQ. At Group Marketing it was a whole new responsibility. to secure new projects to ensure sustainability of the automotive components business. And now at PT Murakami Delloyd Indonesia, I'm learning how to work together with a Japanese/Malaysian joint venture company. Another learning cycle trying to understand and cope with the Japanese way of doing business!

Fast decision making from the bosses and less bureaucracy, this management style has been proven over the years of working at Delloyd. This is, in my opinion, one of the key factor for the Group's progress to where we are today.

My additional comment is for Delloyd to continuously benchmark other international establishments. Analyze what are their strengths and good practices that keep their companies staying competitive in the challenging market, adopt and emulate them. In terms of manpower capabilities, in my opinion, we just need to get the employees to be able to work together as a team rather than trying to draw lines among departments or business units. We need to really inculcate and promote ONE DELLOYD especially when we're out there to see customers.



## TAY KOH HENG

Chief Operating Officer Delloyd Auto Parts Mfg Sdn Bhd (Joined on 10 Sept 1990) When I joined Delloyd in 1990, the company was not well organized. The office was located at a double storey shoplot in Asal Damai, and most of the manufacturing departments were set up in AMJ Industrial area such as Assembly, Metal Stamping, Painting & Injection Moulding. In 1992, OEM lines such as Door Mirror and Antenna were moved to the new factory. The overall factory space was insufficient to fulfill the requirement as the business was growing too fast with the OEM business especially parts supply to EON, AMIM, Daihatsu & ASSB.

Delloyd then decided to build another bigger factory which is the current headquarters in Jalan Kebun, Klang and most of the production base moved to this new factory in 1994. Along the year, Delloyd started the COP certification in early 1990, followed by ISO 9002 and today Delloyd is certified for TS16949, ISO14001 & OHSAS18000 system. With all these certifications, good system set up & strong top management team, Delloyd has achieved and positioned itself as a Tier-1 vendor for most of the OEM automotive customers.

I think the biggest achievement in the Group is Delloyd being successfully listed on the Main Board of Bursa Malaysia in 1996. And subsequently having diversified its core automotive business to the plantation segment. The sale of locally assembled national cars, Proton and Perodua have significantly been affected by the nonnational makes like Toyota, Nissan, Honda, Ford and Volkswagen. This is turn affects local automotive component manufacturers. With the importation of many other CKD and CBU cars, we need to plan and strategize how we can work towards sustaining and increasing our market share and profit.

The long term business sustainability is positive if the company could:

- Leverage the sustainability of existing products to find new growth or committing R&D resources to bring sustainable products to market or customers.
- 2. Increase the market share for the sustainable products.
- 3. Improve employees' retention & motivation

I was seconded to PT Delloyd, Indonesia in 2004 to assist with the new manufacturing and assembly plant there. With 14 years' experience in production assembly I thought I could manage but soon realized that it was not easy for me to carry out the assignment alone due to lack of the knowledge and experience from other supporting departments. Everything was left on the factory floor, it was like the "Night Market" business. After reviewing the situation a number of times with Dato' Noor Azmi, eventually we managed to maximize the utilization of factory space for the total layout to include the additional set up of injection moulding, painting & warehouse. When I recap, I should thank all my superiors, colleagues, suppliers & friends who had helped and advised me throughout this journey. When Dato' Noor Azmi told us that PT Delloyd is one of the model company for the Group, we felt excited with this achievement and it was very encouraging to all of us.

With this, I should thank our top management who has given me many opportunities and trust to head the various departments in the Group. Through the years I have learned valuable lessons from the mistakes I had made. I have also learnt to freely express myself and manage our work confidently and smoothly. In short, I must say that 'No Sweet Without Sweat', and it simply means gain the experience first and the benefits come later.





## TEE CHOON KUAN

Chief Operating Officer Delloyd Electronics (M) Sdn Bhd (Joined on 2 May 1995)



the early years of Delloyd's operations, it was mostly manual operations. There were hardly any state-of-the-art machines and

As I recall, in

facilities for production, and there were less documentation on procedures.

On the whole, there was distinct improvement on the company image. This was attributed to the increase of company's revenue, increase in product range and of course, the increase of customer base.

Thirty years on, I think the main challenges for the company are market sustainability, market expansion and maintaining good profit. The company has drawn up clear vision and mission statements to sustain its business for the long term. With the right plans and strategies in place, I believe the long term goals can be fulfilled.

One of our strengths lie in good and effective cost control. However, the company should be careful not to go into the micro issues. These are some of the significant projects which I was personally involved in:-

- a) Introduction of new production process
   of DM STS lamp with 2 stages of
   Ultrasonic with using existing/normal
   ultrasonic m/c.
- b) Combination of functional& Air leak test in one process to reduce one m/p per line.
- c) Reduction of warranty claim especially for power window.

The experience which I received from my posting to various departments in the company has given me confidence and helped me to be more decisive in making decisions during day to day operation. It has also trained me to view things from different perspectives that can lead to better direction/decision.

Delloyd has a unique and friendly working environment with some sentimental features and there is timely progress and improvement. In my personal opinion, we should be able to perform better if every function/dept/section has constantly reviewed their own dept/section in terms of overall capacity and capability to improve the effectiveness and efficiency based on lessons learnt.

We should also continue to plan to move from the reactive mode to proactive mode to increase the overall efficiency.

REFLECTING AND REMINISCING

## LEE KOK HUA

Delloyd R&D Manager (Joined on 10 Sept 1990)



In year 1990, Delloyd already had good production facilities, such as plastic injection, metal stamping, painting, silk screen printing and a few assembly lines. DELLOYD practices effective small group discussions for operation and management. The company operates with less documentation, but practice DOE, FIFO and Traceability. The production was without a quality control department, all the workers were trained to understand the quality standard and practiced self check on each production process.

Over the years, with continuous improvement and benchmarking, Delloyd managed to set a mark for itself in the OEM market with the Door Mirror.

The company's challenge is to maintain its Door Mirror market share. To do so it is necessary to add advance features and functions to the existing products and designs.

I think it is not an issue to sustain the Group's business in the long term as long as DELLOYD strengthens its research and development, and develop some new products that takes after the success of our Door Mirrors.



## LEE HOCK SOON

Delloyd R&D Senior Manager (Joined on 2 October 1990)



Right from the beginning, I could see there was team spirit in the company...putting out fires together!

As we journey on in this industry, I think it is crucial to balance cost and quality, achieving low cost with high quality product.

Continuous improvement of the process and products to reduce waste and two-way communication on company goals and performances are some essential elements for the long term sustainability of the company's business.

I have been involved in many projects but I don't think it should come under my accomplishments because all these are through everybody's teamwork and support to achieve the set objectives.

I joined Delloyd as a Technical Assistant and now am a Senior Manager. I have worked in Assembly, Metal, Painting, Injection Moulding, Store, MQA and now in R&D. I have also gained knowledge of all production processes and control, Quality Management System, Environment Management System, Safety Requirement, Lean Production System and etc.

I am glad that the company is located near to where I stay, and I need not suffer traffic jams and lose precious hours on the road!





## LIM SIEW TAI

MQA Supervisor I (Joined on 8 August 1988) I can recall that at the time when I joined Delloyd, the factory was small and the office was housed in a container.

One of the first high value product we produced was the door mirror for Proton Saga. We started assembling manual door mirrors and in due time we were able to assemble electric door mirrors.

And the company business grew as the years went by. The greatest challenge for the company was the economic crisis in 1997 and 1998. It was a difficult time

for everybody and the company then offered voluntary retrenchment. I think the company's business is sustainable for the long term as it has a wide range of products. And at the same time, the management style here is good.

In terms of salary and benefits, I think it is satisfactory. However, in terms of career advancement and training, I think we have good programmes. I enjoy working here, always looking forward to our yearly 2 ½ month's bonus. I dislike factory staff dressed casually when they should all be dressed neatly in the company's uniform. And I look forward to the company advancing our methodology of work.





ROHANA BTE AHAMAD

HR Executive (Joined in 1988)

Delloyd began its manufacturing operations in a 2-storey shoplot and the office was housed in a 20-foot container. At that time the total workforce was about 100 employees.

With all the changes, improvements, growth and achievements seen over the years, long serving staff like us feel very privileged and proud to be part of Delloyd's family.

I think one of the biggest challenge is to ensure that the quality of our products are strengthened and maintained consistently. I believe the foundation of one's success lies in the quality of its products or services and it is this element of quality that is necessary to sustain the company's success in the long term.

As employees, we always look forward to the time when the company rewards us with the annual bonuses. I can remember too how I felt at the time when we were allotted shares by the company, it was very gratifying.



### CHUNG SIOK CHOO

Marketing Clerk Delloyd Auto Parts (M) Sdn Bhd (Joined in 1984)





When I first joined the company, we were operating from a small "store" located along Jalan Baling, Off Jalan Kapar, Klang.

The company's business started with a product called "Airpress". It is also known as Door Visor. As the business grew, we moved into a shoplot. The company began to sell other automotive products such as door mirrors, third brake lights, car antenna and wheel cover in this car accessory shop. After some time, the company began to move into wholesale trading of these accessory products and subsequently exporting to parts of Asia and as far as Dubai, Africa.

As the company grew in sales turnover with more and more products to offer customers, I think it is very important to make sure that the products we manufacture, assemble and sell must be quality products. Only then we can be confident that the company's business can carry on for many, many years to come. At the same time, the company needs to build on and strengthen its technical capabilities to cope with market demand and competition.

I have worked in five different departments including the reception, store, service, sales & marketing and accounts. And I have really enjoyed all these postings through the years handling and learning different things and working alongside different colleagues.



## AIRIZAL BIN ISMAIL

MQA Technical Asst I (Joined on 15 June 1987) At the time Delloyd started operation, the work area was small and congested and there was a lack of basic facilities and it was quite disorganized.

I think one of the biggest achievements for the Group was the numerous recognitions and awards given to the company by its customers. The other big achievement is that we have grown from a small enterprise to a global company.

Over the years, we had overcome one of the biggest challenges and that is having

gone through the country's economic turbulence successfully.

Going forward, I think we have to be competitive in the pricing of our products. We need to be cost effective, able to manage projects effectively and of course we also need to maintain the standard of quality. In this way, we will be able to sustain the business for a great number of years.

Meanwhile, the management must ensure that it 'walks the talk' in all the company's

matters, particularly, the company should ensure that staff welfare should be and improved through the years, and benefits should be on par with the market or industry.

My personal satisfaction at work here comes whenever I can complete work quickly. I am glad that over here our salary payment is always calculated accurately and paid on time. And I am very happy that I have an understanding boss!



SITI HAWA BTE UDIN

Accounts Executive (Joined on 14 February 1990) I remember the company started its factory operations in a small rented premise.

Delloyd's business continues to grow and expand through the years and has made it possible for the company to purchase a piece of land to build its own factory. This is such a great achievement for the company.

Thirty years on, Delloyd has grown to be a leader in the manufacturing and supply of automotive parts and components. The company has weathered economic crises in the region and remains resilient and strong. I believe the company can sustain its business in the long term as it continues to produce new parts and components, grow its customer base and always working to satisfy its customers.

We also have the latest electronic and IT systems to facilitate and help manage our work. Staffs are given training to enhance their knowledge in their respective jobs and an In-House Union was established to look after the needs of the unionized employees in the company.

Delloyd is always concerned with the safety of its employees. Representatives from various departments in the company are trained to give first aid to fellow employees and to be ready to serve in the event of any emergency. We also have an in-house clinic for the convenience of the employees.

I especially relish the moments that I received promotions in the company followed by salary increments.



## FORCES BEHIND THE SUCCESS 9 9.3 PIONEER STAFF

## TIONG KIM HOCK

Production Engineering Executive (Joined on 1 January 1987) Delloyd started its business in a small shop with just 3 employees. We started producing kangaroo bars and it was a small business venture.

Over a period of time, the company had grown its business from a small shop to a large manufacturing concern.

The biggest challenge is to remain strong and competitive in the industry.

I think in the long term the company should consider expanding into other nonautomotive sectors.

As far as I am concerned, everything here in Delloyd in terms of salary, benefits and training are satisfactory.

And I like everything here in Delloyd.



## ZAIDDI BIN ISHAK

Engineering Supervisor II (Joined on 21 February 1990)



The company started its business in a shophouse. At that time there were less than 100 employees.

Today Delloyd has grown to be an international company with many local customers. The company also has overseas operations to serve its customers in the respective countries.

Over the years, one of the biggest challenge faced was the 1997 economic crisis. The company has survived this crisis and business continues to expand locally and in the region.

In terms of salary and benefit, I think the company has given us a reasonably good scheme. Furthermore, the trainings offered at work here has been helpful.

What I love most working here is that there is no pressure from my superiors.





TSUNEO MATSUNAGA Advisor- Business Development Automotive Group (Joined on 1 September 2004)

I have been engaged as an expatriate staff of Delloyd for the last ten years serving as Business Development Advisor to the Automotive Group and I am proud to be associated with this company that is reputed as the top supplier of Door Mirrors in Malaysia.

As a leading automotive parts and components manufacturer for both the OEM and REM segments, it is especially important for the company to sustain its leadership in the market. Competition in the industry is intensifying amongst components manufacturers. One of the key area for the company to focus on is technological advancement, gaining new knowledge and technical skills through technical assistance partners from overseas.

Through my observations, I realise too that on the job training here is another important facet of our manufacturing operations. We need to pay attention to this matter so that we can continuously train and pass on the knowledge and skills to the next generation. It would be ideal if we can seek the service of more



specialists and skilled personnels to raise the quality level of our operations.

Meanwhile, we should work on strengthening our day to day reviews and follow-ups of projects and contracts secured to ensure we keep to the agreed timeline with our customers.

There were two particular projects which I had spent considerable time to assist and support, the operations in Thailand and Indonesia which were facing some difficulties in product quality. After spending 6 months at the Indonesian plant and after making several business trips to the plant in Thailand, we succeeded in ironing out key issues to deliver quality products to our satisfied customers.

I must say that my tenure here at Delloyd is really gratifying as I have good working relationship with all my colleagues as well as the management. I also enjoy participating in all the different activities here, including company trips, family days and annual dinners.

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## ABDUL RASHID BIN SULAIMAN

Assembly Supervisor I (Joined on 5 July 1999) Delloyd started in a small way and the company grew with Proton, the national car-maker. To this day, there appears to be a strong dependence on Proton.

The company's greatest achievements over the years are its ability to sustain its business for the last 30 years, the increase of customer base including Volkswagen and its expansion and diversification into sectors such as oil palm cultivation. It is a challenge to reduce manufacturing rejects and wastes every year. In doing so, this savings can be channelled to employees' welfare use and for improving factory operations.

We should plan to upgrade from manual to auto operations as a measure for long term sustainability. We should also strengthen the number of skilled workers and to reduce turnover.

Focusing on increasing the welfare of employees by improving and upgrading infrastructure and facilities of the work environment is another area of concern.

There is a need to further enhance employees' salaries, benefits and training. These include providing incentives such as ESOS, better salary schemes for skilled workers, all-round training and specific training courses for career advancement.

Overall, I like the working environment here, the good inter-departmental cooperation in urgent and crucial



situations, good support from the HR department and the good relationship between Management and the Union.

Irrespective of one's position in the company, it is important that we wish for Delloyd to progress and in turn to provide better benefits for all its staff.



MAT NAZIR BIN ABU HASSAN

Painting Supervisor I (Joined in November 1990) Delloyd operated its business from a rented building at AMJ, Kampung Jawa, Klang.

As a small business concern then, it was a great achievement to be able to get orders from customers including Proton, Perodua and Toyota. These are OEM customers and reputable car makers. This is proof of Delloyd's capability to produce parts and components which meet their quality standards and expectations.

The company's business grew and eventually we moved into its own factory building erected on a 15-acre piece of land nearby. This is another big achievement for the company.

The biggest challenge is to maintain its strength and position as one of the country's foremost automotive parts supplier. The key to long term sustainability to is ensure making quality parts at competitive prices.

We have to ensure smooth and orderly management and implementation of



projects. The lines of communication in the company for all levels of staff should be clear and unhindered. This will pave the way for us to be engaged in dialogue with the company management always no matter small or big issues.

With regards to employees' salary and

benefits I think there is still room to accommodate improvements considering the growth rate and progress of the company.

What I love most here at Delloyd is every 1st and 2oth of the month...its our pay day!

# FORCES BEHIND THE SUCCESS

#### AUTOMOTIVE

100% DELLOYD AUTO PARTS (M) SDN BHD
100% DELLOYD R&D (M) SDN BHD
100% DELLOYD AUTO PARTS MFG SDN BHD
100% DELLOYD ELECTRONICS (M) SDN BHD

- 40% BROSE DELLOYD AUTOMOTIVE CO., LTD.
- 30% ICHIKOH (MALAYSIA) SDN BHD
- 21% PT JFD INDONESIA
- 7.5% PT JIDECO INDONESIA

#### 100% DELLOYD INDUSTRIES (M) SDN BHD

- 100% DELLOYD INDUSTRIES (THAILAND) CO., LTD
- 100% GMI MOULD INDUSTRIES SDN BHD
- 90% DELLOYD-TIMS (THAILAND) CO., LTD
- 49% PT MURAKAMI DELLOYD INDONESIA
- 21% AUTOPARTS NETWORKS ALLIANCES SDN BHD

#### **PLANTATION**

#### 90% DELLOYD PLANTATION SDN BHD

60% PT REBINMAS JAYA

### **VEHICLE DISTRIBUTION**

#### 100% ATOZ MOTOR MARKETING SDN BHD

100% ATOZ MOTOR SERVICES SDN BHD 100% VANTAGE SPEED SDN BHD 100% MAGNAVISION (M) SDN BHD

100% DELLOYD CORPORATION SDN BHD

90% PT ASIAN AUTO INTERNATIONAL

### **OTHERS**

#### 100% DELLOYD (MALAYSIA) SDN BHD 100% DELLOYD MANAGEMENT SERVICES (M) SDN BHD 100% DELLOYD INFOCOMM SDN BHD

97.5% PREMIER ASIAN AUTO PUBLICATIONS (M) SDN BHD 40% INTELLI-TELEMATICS ASIA SDN BHD

FORCES BEHIND THE SUCCESS CORPORATE INFORMATION 10

#### **BOARD OF DIRECTORS**

General Tan Sri (Dr) Mohamed Hashim Bin Mohd Ali (Rtd) Chairman. Independent Non-Executive Director

Dato' Sri Tee Boon Kee Group Managing Director

Dato' Leon Tee Wee Leng Deputy Group Managing Director

Dato' Ir Haji Noor Azmi Bin Jaafar Executive Director

Datin Sri Chung Geok Siew Executive Director

Dato' Tee Boon Keat Executive Director

Chung Chee Sun Non-Independent Non-Executive Director

Dato' Dr. M SHANmughalingam Independent Non-Executive Director

Dato' Eow Kwan Hoong Independent Non-Executive Director

#### **SECRETARIES**

No Sav Or Yew Ing Chuo

#### AUDIT COMMITTEE

Dato' Eow Kwan Hoong Chairman

General Tan Sri (Dr) Mohamed Hashim Bin Mohd Ali (Rtd) Dato' Dr M SHANmughalingam

#### **REMUNERATION COMMITTEE**

Dato' Dr. M SHANmughalingam Chairman

Dato' Eow Kwan Hoong Dato' Sri Tee Boon Kee

#### NOMINATION COMMITTEE

General Tan Sri (Dr) Mohamed Hashim Bin Mohd Ali (Rtd) Chairman

Dato' Dr M SHANmughalingam, Dato' Eow Kwan Hoong

#### **REGISTERED OFFICE**

52A. Lebuh Enggang. 41150 Klang Selangor Darul Ehsan Tel : (Ŏ3) 3343 7145 Fax : (03) 3343 3296

#### **AUDITORS**

Crowe Horwath Kuala Lumpur Office Chartered Accountants

#### REGISTRAR

Bina Management (M) Sdn Bhd Lot 10, The Highway Centre, Jalan 51/205 46050 Petaling Java. Selangor Darul Ehsan Tel : (Ŏ3) 7784 3922 Fax : (03) 7784 1988

STOCK EXCHANGE LISTING

Bursa Malavsia Main Market Stock Code : 6505

#### PRINCIPAL BANKERS

HSBC Bank Malavsia Berhad RHB Bank Berhad Hong Leong Bank Berhad OCBC Bank (Malavsia) Berhad

#### SOLICITORS

J. M. Chong, Vincent Chee and Co Lee. Perara & Tan

#### MANAGEMENT TEAM

Dato' Sri Tee Boon Kee Group Managing Director

Dato' Leon Tee Wee Leng Deputy Group Managing Director

Dato' Ir Haii Noor Azmi Bin Jaafar Managing Director Automotive Group

Datin Sri Chung Geok Siew Group Finance Director

Dato' Tee Boon Keat Executive Director CEO - Dellovd Auto Parts (M) Sdn Bhd

Chua Soo Seong Deputy CEO / Director of Manufacturing

Chan Yoke Hoong Chief Financial Officer

Gan Nean Paul Director of Business Development Automotive Group

Mustaffa Bin Haji Bakar Director of Engineering & Quality PT Rebinmas Jaya, Indonesia Automotive Group

Lawrence Chong Kin Min Director of Group Purchasing

Badrol Hisham Bin Jeran Chief Operating Officer Delloyd Industries (M) Sdn Bhd

Tay Koh Heng Chief Operating Officer Delloyd Auto Parts Mfg Sdn Bhd

Tee Choon Kuan Chief Operating Officer Delloyd Electronics (M) Sdn Bhd

Jessica Tho Lai Foong General Manager Group Finance & Accounts

Hasbullah Bin Abdul Rahman General Manager Dellovd R&D (M) Sdn Bhd

Tsuneo Matsunaga Advisor - Business Development Automotive Group

Chang Poh Meng General Manager - Estate Division PT Rebinmas Jaya, Indonesia

Kong Kam Sang Advisor - Oil Mill Division

From left to right :-Dato' Tee Boon Keat, Dato' Ir Haj Noor Azmi Jaafar, Dato' Leon Tee Wee Leng, Gen. Tan Sri (Dr) Mohamed Hashim Bin Mohd Ali (Rtd), Dato' Sri Tee Boon Kee, Datin Sri Chung Geok Siew, Chur Chee Sun, Dato' Eow Kwan Hoon Dato' Dr. M SHANmughalingam







GENERAL TAN SRI (DR) MOHAMED HASHIM BIN MOHD ALI (RTD) CHAIRMAN INDEPENDENT NON-EXECUTIVE DIRECTOR

General Tan Sri (Dr) Mohamed Hashim Bin Mohd Ali (Rtd) was appointed an Independent Non-Executive Director and Chairman of Delloyd Ventures Berhad (DVB) on 6 August 1996. He is also the Chairman of the Nomination Committee and sits on the Audit Committee of the Board.

He holds a Diploma in Advance Business Management from Harvard Business School. He was conferred the Honorary Doctorate by the University of Salford, United Kingdom in 1999 and the Honorary Doctorate by the Malaysian National Defence University in October 2012. He is a member of the Selangor Royal Court (Ahli Dewan DiRaja Selangor) since 1 January 2005.

Prior to his entry into the corporate world, General Tan Sri (Dr) Mohamed Hashim Bin Mohd Ali (Rtd) was the Chief of Defence Forces in the Malaysian Armed Forces where he chalked up 40 years of dedicated service. During his tenure in the Malaysian Armed Forces, he had initiated the re-organisation and modernisation of the Army.

He is the Chairman of Ajinomoto (Malaysia) Berhad, Country Heights Holdings Berhad, Chiyoda (M) Sdn Bhd, Yokogawa Kontrol (M) Sdn Bhd, Dibena Enterprise Sdn Bhd, Datasonic Group Bhd and National Aerospace & Defence Industries Sdn Bhd. He is currently the Chairman of the South East Asian Association of Glutamate Science ("SEAAGS"). The member countries are Thailand, Indonesia, Philippines, Vietnam and Malaysia. He is also on the Board of Institute of Strategic and International Studies (ISIS) as well as some other private companies. **Dato' Sri Tee Boon Kee** is the Group Managing Director of Delloyd Ventures Berhad. He was appointed to the Board on 6 August 1996 and sits on the ESOS and the Remuneration Committees of the Board.

Dato' Sri Tee is a businessman by profession and co-founder of the DVB Group. The first company founded by him was Delloyd Auto Parts (M) Sdn Bhd in 1984, which specializes in importing and distributing of automotive parts and accessories in Malaysia. Whilst in the midst of establishing a market niche in Malaysia, he had also set up Delloyd (Malaysia) Sdn Bhd in 1987 to undertake direct exports of replacement equipment/ accessories parts. He formed Delloyd Industries (M) Sdn Bhd and Delloyd Auto Parts Mfg Sdn Bhd to produce OEM and

DATO' SRI TEE BOON KEE GROUP MANAGING DIRECTOR

replacement equipment/accessories parts in 1989 and 1990 respectively. He also possesses in-depth knowledge and experience in the other major sectors of the Group's business viz. the motor vehicles and oil palm plantation sectors.

He is the spouse of Datin Sri Chung Geok Siew, an Executive Director of the Group. His son, Dato' Leon Tee Wee Leng and brother, Dato' Tee Boon Keat, are also members of the Board.



DATO' LEON TEE WEE LENG DEPUTY GROUP MANAGING DIRECTOR

Dato' Leon Tee Wee Leng was appointed to the Board on 29 May 2013. He has been designated Deputy Group Managing Director of Delloyd Ventures Berhad.

Dato' Leon Tee graduated with a Bachelor of Commerce degree from Monash University Clayton, Australia.

He joined Delloyd Group in 2003 as Manager in charge of Business Development and subsequently became the Deputy CEO of Corporate and Business Development in 2008.

He assists the Group Managing Director to oversee the Group's local and overseas business development in the automotive components and oil palm plantations sectors.

His father, Dato' Sri Tee Boon Kee and mother, Datin Sri Chung Geok Siew are both members of the Board.

Dato' Ir. Haji Noor Azmi Bin Jaafar is an Executive Director of Delloyd Ventures Berhad. He was appointed to the Board on 6 August 1996 and sits on the ESOS Committee of the Board. He graduated from UiTM with Diploma in Mechanical Engineering and a Bachelor of Science in Mechanical Engineering. Subsequently, he obtained a Master of Science in Mechanical Engineering from University of Miami, USA. He is a member of the Institution of Engineers Malaysia (MIEM) and a registered Professional Engineer (P. Eng) with the Board of Engineer, Malaysia.

Dato' Ir. Haji Noor Azmi started his career in 1979 as a lecturer in the Faculty of Mechanical Engineering, UiTM and his last position at UiTM was Head of Thermodynamics and Heat Transfer Division. In 1984, he joined PROTON

(Perusahaan Otomobil Nasional Berhad) and assumed various capacities in Quality Control, Local Content, Localisation, Warranty & Technical Services and

Procurement & Vendor Development. After seven and half years with PROTON, he joined Delloyd Industries (M) Sdn Bhd as Director and Advisor to the Managing Director. He was appointed Manufacturing Director in 1995 and with effect from August 2008 was appointed Chief Executive Officer of the Group's automotive components division, and redesignated Managing Director with effect from 1 April 2013. This division comprises main subsidiaries including Delloyd Industries (M) Sdn Bhd, Delloyd Electronics (M) Sdn Bhd, Delloyd Auto Parts Mfg Sdn Bhd, Delloyd (Malaysia) Sdn Bhd, Delloyd R&D (M) Sdn Bhd and other overseas operations.

Dato' Ir. Haji Noor Azmi is an academic advisor to the Faculty of Mechanical Engineering UiTM, Faculty of Mechanical Engineering for Doctor and Master of Philosophy Programme for UTM Razak School of Engineering and Advanced Technology, Faculty of Mechanical Engineering Politeknik Sultan Salahuddin Abdul Aziz Shah, Shah Alam, Faculty of Mechanical Engineering UniMalaysia Pahang and School of Manufacturing Engineering University Malaysia Perlis (Uni MAP). He is also a Treasurer of the Engineering Faculty Alumni Association (EFAA) – UiTM.

FORCES BEHIND THE SUCCESS BOARD OF DIRECTORS' PROFILE

Since May 27, 2011, Dato' Ir. Haji Noor Azmi has been the President of Proton Vendors Association.

DATO' IR HAJI NOOR AZMI BIN JAAFAR EXECUTIVE DIRECTOR



DATIN SRI CHUNG GEOK SIEW EXECUTIVE DIRECTOR

**Datin Sri Chung Geok Siew** is an Executive Director of Delloyd Ventures Berhad. She was appointed to the Board on 6 August 1996 and sits on the ESOS Committee of the Board.

Datin Sri Chung is one of the founding members of the DVB Group. She has been with the Group since the inception of Delloyd Auto Parts (M) Sdn Bhd in 1984. She holds the position of Group Finance Director primarily responsible for the finance, administration, purchasing and human resources functions of the Group. She has garnered wide experience in the financial and administrative aspects of the Group's automotive components business as well as its oil palm plantations business.

She is the spouse of Dato' Sri Tee Boon Kee, Group Managing Director. Her son, Dato' Leon Tee Wee Leng and her brother, Chung Chee Sun, are also members of the Board.



DATO' TEE BOON KEAT EXECUTIVE DIRECTOR

**Dato' Tee Boon Keat** is an Executive Director of Delloyd Ventures Berhad. He was appointed to the Board on 6 August 1996 and is the brother of Dato' Sri Tee Boon Kee.

Dato' Tee is a businessman by profession and has vast experience in the management of the automotive accessories business. He is the Chief Executive Officer of Delloyd Auto Parts (M) Sdn Bhd. His main responsibility is to oversee the company's local and export sales activities.



CHUNG CHEE SUN NON-INDEPENDENT NON-EXECUTIVE DIRECTOR

**Chung Chee Sun** is a Non-Independent & Non-Executive Director of Delloyd Ventures Berhad. He was appointed to the Board on 6 August 1996 and is the brother of Datin Sri Chung Geok Siew.

Mr. Chung is one of the founding members of the DVB Group. He has been with the Group since the inception of Delloyd Auto Parts (M) Sdn Bhd in 1984. He has vast experience in the operation of plastic injection machines and mould management. On 27 August 2008, Mr Chung was redesignated as non-independent and non-executive director.





DATO' DR M SHANMUGHALINGAM INDEPENDENT NON-EXECUTIVE DIRECTOR

**Dato' Dr. M SHAN** was appointed an Independent Non-Executive Director of Delloyd Ventures Berhad (DVB) on 6 August 1996. He is Chairman of the Remuneration Committee and also sits on the Audit and Nomination Committees of the Board. He obtained his Doctorate of Philosophy in Economics and Government from Oxford University, UK, Masters degree in Economics and Government from Harvard University, USA and Bachelor of Arts (Honours) degree in Economics from Univ. of Malaya. He is a Fellow of the Economic Development Institute, World Bank, USA.

From 1962 to 1978 he served the Treasury, Ministry of Finance, his last post being Deputy Secretary (Economic) and from 1979 to 1991 in PETRONAS (Petroleum Nasional Bhd) his last post being General Manager. From 1992 to 1996 he was Managing Director of Sri Inderajaya Sdn Bhd, the holding company of GEC Malaysia Sdn Bhd. He is now Managing Director of Trilogic Sdn Bhd, an investment holding company since 1996. He is Adviser, Hextar Holdings Bhd. He sits on the Board of Trustees of the Malaysian Institute of Economic Research (MIER), the advisory panel to Asian Strategy and Leadership Institute (ASLI) and of the boards of non-listed companies.

He was a Director of Edaran Otomobil Nasional Berhad (EON) and Chairman of its Remuneration Committee, PBA Holdings Bhd and Mamee-Double Decker (M) Bhd all listed on the Main Board. He was also on the Board of CIMB (Commerce International Merchant Bankers) (L) Ltd, CIMB Discount House Bhd, CIMB Securities Sdn Bhd, MIDF Aberdeen Asset Management Sdn Bhd, and Malaysian International Merchant Bankers Berhad (MIMB), a subsidiary of MIDF and an associate of Barclays Bank Group, UK. He was on the Committee of the Malaysian Administrative and Diplomatic Service (P.T.D.) Alumni Association, on the Board of the VIOBA Foundation and Chairman, Scholarship Committee and on the Board of Selectors, Rhodes scholarship to Oxford University.

Dato' Dr. M SHAN represented Malaysia at international conferences of the ADB (Asian Development Bank), the Commonwealth, IMF (the International Monetary Fund), **OPEC** (the Organisation of Petroleum Exporting Countries), the United Nations and the World Bank. He was the Chairman and lead speaker at several sittings of PECC (Pacific Economic Co-operation Conference). On invitation by the Kennedy School of Government, Harvard University and the Harvard Institute for International Development, USA, he helped in the design of a new Executive Programme for Leaders in Development : Managing Economic and Political Reform for Harvard University.



DATO' EOW KWAN HOONG INDEPENDENT NON-EXECUTIVE DIRECTOR

**Dato' Eow Kwan Hoong** was appointed an Independent Non-Executive Director of Delloyd Ventures Berhad (DVB) on 22nd May 2001. He is the Chairman of the Audit Committee, and also sits on the ESOS, Nomination and Remuneration Committees of the Board.

Dato' Eow is a member of the Malaysian Institute of Accountants and a Fellow member of the Chartered Institute of Management Accountants (CIMA), United Kingdom. In 2013, he was elected by CIMA members in South East Asia to serve as a Council member of CIMA UK for a three year term.

He joined the Lion Group as an Accounts Manager in 1982. After serving the Group for 17 years and holding the post of Group Chief Accountant, he left in April 1998 to join IRIS Corporation Berhad as the Chief Operating Officer. Currently, he sits on the Board of IRIS Corporation Berhad and Main Board public listed company Versatile Creative Berhad. In addition, he also sits on the Boards of Lion Forest Industries Berhad, Lion AMB Resources Berhad and several Malaysian private limited companies. CALENDAR OF EVENTS AT A GLIMPSE 11.1 EARLY DAYS ( 1983 – 1996 )

## CALENDAR OF EVENTS AT A GLIMPSE

1989

**1984** - Delloyd Auto Parts (M) Sdn Bhd was incorporated.

1987 - Delloyd (Malaysia) Sdn Bhd

1989 - Delloyd Industries (M) Sdn Bhd was incorporated.

**1989** - TAA Meeting in Japan with Tokai Rika

1990 - Delloyd Auto Parts Mfg. Sdn Bhd was incorporated

**1992** - Signing of Technical Assistance Agreement with both Nippon Antenna, Japan and Yon Tay Electronics Taiwan.

1992 - Delloyd Group's Staff Annual Dinner

1992 - ISO 9002 (Quality Management System)

1992

**1992** - E-Mark (E-11 and e-11) awarded by VCA, recognized by ECE and EEC – June 1992

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1993 - Construction of Delloyd New Head Quarter

**1994** - Signing of Technical Assistance Agreement with Murakami Corporation, Japan

**1994** - Signing of Technical Assistance Agreement with Jideco, Japan

**1994** - MS ISO 9001 : 1994 Quality Systems certified by Standards and Industrial Research Institute of Malaysia (SIRIM) – Model for Quality Assurance in Design, Development, Production, Installation and Servicing. **1994** - BS EN ISO 9002 : 1994 certified by Vehicle Certification Agency (VCA), recognized by the British and

FXTERIOR

NUFACTURE OF

**1994** - Best Overall Vendor in two consecutive years ( 1993/1994, 1994/1995), awarded by Perusahaan Otomobil Nasional Berhad

European Economic Community (EEC)

**1994** - Product Development Award (1993/1994) awarded by Perusahaan Otomobil Nasional Berhad

**1995** - Signing of Technical Assistance Agreement with Tokai Rika, Japan



**1995** - Best Overall Vendor (1994 /1995) awarded by Perusahaan Otomobil Nasional Berhad

**1995** - Product Development Award (1994 /1995) awarded by Perusahaan Otomobil Nasional Berhad

**1995** - Quality & Delivery Award (1994 /1995) awarded by Perusahaan Otomobil Nasional Berhad

**1996** - Top 5 Local Suppliers for Best Quality Performance by UMW Toyota Motors Sdn Bhd

**1996** - Participated in AE Thailand '96, Thailand's official Automotive Industry Exhibition held at Queen Sirikit National Convention Centre, Bangkok, Thailand.

**July 1996** - Delloyd Industries (M) Sdn Bhd was accredited the ISO 9001 Quality System certified by SIRIM and VCA (Vehicle Certification Agency) United Kingdom for quality assurance in design, development, production, installation and servicing.

August 1996 - Visit by Securities Commission

**August 1996** - Underwriting Agreement signing ceremony held at Putra World Trade Centre between the Underwriters, Offerors and Delloyd Ventures Berhad in relation to the listing exercise of Delloyd Ventures Berhad on the Main Board of the Kuala Lumpur Stock Exchange. **October 1996** - Balloting of successful applications for Delloyd Ventures Berhad's shares pursuant to the Company's listing.

**November 1996** - Delloyd Ventures Berhad was listed on the Main Board of the Kuala Lumpur Stock Exchange on 18 November 1996.

## CHAPTER CALENDAR OF EVENTS AT A GLIMPSE

🔟 A GLIMPSE AFTER THE COMPANY LISTED AT KLSE ( KUALA LUMPUR STOCK EXCHANGE ) OR BURSA KUALA LUMPUR (1997 – 2014 )



**January 1997** - Delloyd Family Day was held at the Forest Research Institute of Malaysia (FRIM), Kepong Recreational Park.

**January 1997** - The Group's Annual Dinner was held at the Grand Ballroom, Klang Executive Club, Bandar Baru Klang.

**February 1997** - A joint venture agreement was signed between Magnavision (M) Sdn Bhd, a subsidiary of Delloyd Industries (M) Sdn Bhd and PT Timor Industri Komponen (Indonesia), a subsidiary of PT Timor Putra Nasional, and PT Komponen Elektrika Nusantara (Indonesia) to manufacture automotive components in Indonesia. **February 1997** - Delloyd Industries (M) Sdn Bhd signed a Technical Assistance Agreement with Kiekert AG, Germany to manufacture mechanical and electromotive door latches system for the ASEAN market.

**March 1997** - Participated in the 1st Conference on ASEAN Auto Supporting Industries in Bangkok, Thailand.

**16/6/1997** - Delloyd Ventures Berhad's 1st Annual General Meeting

**21/4/98** - Acquisition of Autobags (M) Sdn Bhd by Delloyd Auto Parts (M) Sdn Bhd.

**28/5/98** - Delloyd Industries (M) Sdn Bhd awarded Assembly Services Sdn Bhd's Top 3 Local Suppliers Award (1997) for Best Quality Performance at the Toyota Suppliers Conference.

**2/6/98** - Signing Ceremony for the acquisition of Hextar Chemicals Sdn Bhd by Delloyd Management Services (M) Sdn Bhd.

25/6/98 - 2nd Annual General Meeting.

**29/9/98** - Signing of Licence & Know-How Contract between Delloyd Industries (M) Sdn Bhd and Kiekert A. G. (Germany) for the development and manufacture of mechanical latches, electromotive door locking devices, integrated door locking system and function integrated module.

#### CALENDAR OF EVENTS AT A GLIMPSE

#### A GLIMPSE AFTER THE COMPANY LISTED AT KLSE ( KUALA LUMPUR STOCK EXCHANGE ) OR BURSA KUALA LUMPUR (1997 – 2014 ) 🖬



**27/11/98** - Delloyd Industries (M) Sdn Bhd awarded the Best Vendor Development and Capacity Award by PROTON

1/12/98 - Commencement of EON Franchise Service Dealer workshop by Magnavision (M) Sdn Bhd at Taman Alam Megah, Shah Alam.

**30/12/98** - Signing of Development Agreement between Delloyd Industries (M) Sdn Bhd and PROTON for the development of Function Integrated Module GX model.

#### 5/2/99 - Delloyd Annual Dinner

**15/4/99** - Signing of Conditional Sales and Purchase Agreement between Delloyd Plantation Sdn Bhd and New

Selangor Plantation Sdn Bhd for the acquisition of Sungai Rambai Estate.

**3/6/99** - Signing of Technical Assistance Agreement between Delloyd Industries (M) Sdn Bhd and Ichikoh Industries Ltd. Japan for the manufacture and sales of PERODUA Kembara Door Mirrors. **23/6/99** - 3rd Annual General Meeting.

**8/7/99** - Signing of Joint Venture Agreement between Delloyd Industries (M) Sdn Bhd and Asaswan Sdn Bhd for the formation of Delsaskom Sdn Bhd, the marketing arm for Delloyd for businesses in the telecommunications sector. **9/8/99** - Payment of the first and final dividend of 5% less tax for the financial year ended 31 December 1998.

**17/8/99** - Hand over of Sungei Rambai Estate by New Selangor Plantation Sdn Bhd.

**18/10/99** - Participated in the SMI Showcase organised by SMIDEC at the MINES.

**25/10/99** - Hextar Chemical Sdn Bhd awarded the "Enterprise 50" Award by MITI.

**19/11/99** - Delloyd Industries (M) Sdn Bhd awarded the "Development Capability Award" by PROTON.

前 A GLIMPSE AFTER THE COMPANY LISTED AT KLSE ( KUALA LUMPUR STOCK EXCHANGE ) OR BURSA KUALA LUMPUR ( 1997 – 2014 )



**27/11/99** - Signing of conditional sale and purchase agreement between Delloyd Industries (M) Sdn Bhd and Delloyd Holdings (M) Sdn Bhd for the acquisition of two pieces of vacant industrial land for a cash consideration of RM10.3 million.

**17/12/99** - Delloyd Industries (M) Sdn Bhd acquired 51 ordinary shares of RM1.00 each in Delsaskom Sdn Bhd, representing 51% equity interest in the company.

31/12/99 - Y2K readiness celebration

**28/1/00** - 1999 Annual Dinner held at the Gold Course Hotel, Klang.

**25/2/00** - Extraordinary General Meeting where the shareholders approved the acquisition of the two pieces of vacant industrial land Delloyd Industries (M) Sdn Bhd.

**9/3/00** - Renewal of Technical Assistance Agreement between Delloyd Industries (M) Sdn Bhd and Murakami Corporation, Japan for the manufacture/sale of door mirrors and interior rearview mirrors for a further 5 years.

**10/3/00** - Options granted to eligible employees to subscribe for 281,000 new ordinary shares of RM1.00 each in the Company at an exercise price of RM4.10 per share pursuant to the ESOS.

**28/3/00** - Signing of the Deed of Assignment and Share Subscription Agreement to enable the Company to acquire a 50.1% equity interest in Asian Auto Interactive Sdn Bhd.

**8/5/00** - Delloyd Industries (M) Sdn Bhd awarded a certificate of recognition by the honourable Prime Minister of Malaysia, YAB Dato' Seri Dr. Mahathir bin Mohamad for being a member of the WAJA PROJECT TEAM in

recognition of extraordinary effort and contribution in the technical achievement of Proton Waja.

21/6/00 - 4th Annual General Meeting.

**19-20/7/00** - Delloyd Industries (M) Sdn Bhd participated in the 3rd Conference on ASEAN Auto Supporting Industries organised by JETRO in Jakarta, Indonesia.

**9/8/00** - Payment of first and final tax-exempt dividend of 10% for the financial year ended 31 December 1999.

**20/9/00** - Delloyd Industries (M) Sdn Bhd presented with a Certificate of Merit as a Tier One Vendor for Proton by YB Dato' Seri Rafidah Aziz, Minister of International Trade and Industries in recognition and appreciation of invaluable contribution in areas of design and engineering capabilities of the first and truly Malaysian car, the Proton Waja. A GLIMPSE AFTER THE COMPANY LISTED AT KLSE ( KUALA LUMPUR STOCK EXCHANGE ) OR BURSA KUALA LUMPUR (1997 – 2014 ) 🖬



**6/12/00** - Hextar Chemicals Sdn Bhd awarded the BS EN ISO 9002:1994 Certification by AJA Registrars.

12/1/01 - Delloyd Group of Companies Annual Dinner.

**19/1/01** - Delloyd Industries (M) Sdn Bhd awarded the prestigious QS-9000 Certification by SIRIM.

**26/2/01** - Announcement to the Kuala Lumpur Stock Exchange, the unaudited results of Delloyd Ventures Berhad for the financial year ended 31 December 2000.

**1/3/01** - Handover of new factory, completed at cost of RM4.87 million with a total built area of 9,734 sq. meter.

**16/3/01** - Signing of 2nd Collective Agreement between Delloyd Industries (M) Sdn Bhd and Kesatuan Pekerja-Pekerja Delloyd Industries (M) Sdn Bhd.

**27/6/01** - 5th Annual General Meeting at Danau Room, Kota Permai Golf & Country Club.

**3/7/01** - Signing of Technical Assistance Agreement between Delloyd Industries (M) Sdn Bhd and BSH Industries Ltd., United Kingdom for the design/ development and manufacture of Backlite Antenna.

**31/7/01** - Acquisition of Premier Asian Auto Publications (M) Sdn Bhd via the Company's wholly-owned subsidiary, Delloyd Dotcom Sdn Bhd.

**9/8/01** - Payment of first and final tax-exempt dividend of 6 sen per share for the year ended 31 December 2000.

**20/10/01** - Renewal of Technical Assistance Agreement between Delloyd Electronics (M) Sdn Bhd and Jidosha Denki Kogyo Co. Ltd., Japan.

**20/10/01** - Delloyd Industries (M) Sdn Bhd Family Day celebrated at Wet World Shah Alam.

**22/1/02** - Acquisition of 2 ordinary shares of RM1.00 each in Delloyd R&D (M) Sdn Bhd representing 100% of the total issued and paid up capital of the company.

CALENDAR OF EVENTS AT A GLIMPSE A GLIMPSE AFTER THE COMPANY LISTED A VENTURES BERHAD 6 TH ANNUAL GENERAL MEETING & EXTRAORDINARY GENERAL MEETING 18 JUNE 2002

**22/1/02** - Extraordinary General Meeting. Obtained the shareholders approval pertaining to Recurrent Related Party Transactions of a Revenue and Trading Nature with related parties.

25/1/02 - Delloyd Group of Companies Annual Dinner.

**28/2/02** - Announcement of the consolidated unaudited results of the Group for the year ended 31 December 2001.

**5/3/02** - Announcement of the declaration of tax exempt interim dividend of 4 sen per share.

**21-24/3/02** - Delloyd Industries (M) Sdn Bhd participated in the 4th Asian International Automotive Engineering Industry Exhibition at PWTC, Kuala Lumpur. **18/6/02** - 6th Annual General Meeting at Kota Permai Golf & Country Club, Shah Alam, Selangor.

**6/7/02** - Signing of MOU between Delloyd Industries (M) Sdn Bhd and the Government of Huadu District Guangzhou City for the proposed investment of USD2.5 million for the purpose of setting up a foreign sole proprietor plant to manufacture aotomotive parts and components.

**2/9/02** - Announcement of the declaration of Bonus Issue of 17,884,000 new Ordinary shares of RM1.00 each on the basic of 1 new ordinary share of RM1.00 each for every 4 existing ordinary shares of RM1.00 each held.

**17/12/02** - Announcement of the declaration of tax exempt interim dividend of 5 sen per share for financial year ending 31 December 2002.

**30/12/02** - Signing of Technical Assistance Agreement between Delloyd Industries (M) Sdn Bhd and Kwang Jin Sang Gong Co. Ltd., Korea for the manufacture and sale of window regulators and door module.

2002

24/1/03 - Delloyd Group of Companies Annual Dinner.

**2/2/03** - Announcement of financial results of the Group for the year ended 31 December 2002.

**26/2/03** - Announcement of the consolidated unaudited results of the Group for the year ended 31 December 2002.

**1/3/03** - Signing of Conditional Sales and Purchase Agreement and Shareholders' Agreement with Ichikoh Industries Ltd., Japan for the acquisition of a 30% equity interest in Ichikoh (Malaysia) Sdn Bhd by Delloyd Electronics (M) Sdn Bhd for a total cash consideration of RM7.047 million. A GLIMPSE AFTER THE COMPANY LISTED AT KLSE ( KUALA LUMPUR STOCK EXCHANGE ) OR BURSA KUALA LUMPUR (1997 – 2014 ) 🖬



**15/4/03** - Incorporation of Delloyd (Guangzhou) Auto Parts Pte Ltd in the People's Republic of China.

**30/4/03** - Incorporation of PT DELLOYD in Indonesia.

**16/5/03** - Announcement of the declaration of tax exempt final dividend of 7 sen per share.

**10/6/03** - 7th Annual General Meeting at Kota Permai Golf and Country Club, Shah Alam, Selangor Darul Ehsan.

**3/7/03** - Signing of MoUs by Delloyd Industries (M) Sdn Bhd with NASSIR LAVAZEM COMPANY and SHAHAB SHAMS COMPANY of Iran to collaborate on the production and supply of Proton car parts for its CKD programme in Iran.

**15/7/03** - Signing of Conditional Sale and Purchase Agreement by Delloyd Management Services (M) Sdn Bhd with Binapuri Lestari Sdn Bhd for the disposal of its shares in Hextar Chemicals Sdn Bhd for a total cash consideration of RM6.0 million.

**18/9/03** - Signing of Conditional Share Sale Agreement with ATOZ MOTOR MARKETING SDN BHD to acquire 1,750,000 ordinary shares and to subscribe for another 1,000,000 ordinary shares of RM1.00 for a total cash consideration of RM5 million and RM1 million respectively.

**3/10/03** - Delloyd Ventures Berhad awarded the SMI-Canon Achievers Award 2003 for outstanding achievements.

**4/11/03** - Forbes Global Award Presentation Ceremony in Hong Kong for "Best Under A Billion" - 200 successful small-cap companies outside the US with US\$1 billion or less in revenue.

**14/12/03** - Delloyd Ventures Berhad awarded the Asia Pacific International / Malaysia Honesty Enterprise-Keris Award 2003.

**9/1/04** - Delloyd Group of Companies Annual Dinner.

**28/2/04** - Announcement of the consolidated unaudited results of the Group for the year ended 31 December 2003.

**9/4/04** - Incorporation of ATOZ MOTOR SERVICES SDN BHD, a wholly-owned subsidiary of ATOZ MOTOR MARKETING SDN BHD. A GLIMPSE AFTER THE COMPANY LISTED AT KLSE ( KUALA LUMPUR STOCK EXCHANGE ) OR BURSA KUALA LUMPUR (1997 – 2014 )



**4/6/04** - Announcement of the declaration of tax exempt final dividend of 7 sen per share and Special Dividend of 3 sen per share.

**29/6/04** - 8th Annual General Meeting and Extraordinary General Meeting at Kota Permai Golf and Country Club, Shah Alam, Selangor Darul Ehsan.

**29/6/04** - Bursa Malaysia Securities Berhad granted its approval-in-principle for the listing of such number of new ordinary shares of RM1.00 each representing up to 15% of the issued and paid-up share capital of the Company to be issued pursuant to the exercise of options under the Proposed Employee Share Option Scheme. **19/7/04** - Incorporation of MAGNAVISION AUTO SERVICE (M) SDN BHD, a wholly-owned subsidiary of DELLOYD INDUSTRIES (M) SDN BHD.

**1/11/04** - Delloyd Ventures Berhad awarded Forbes Global Award for the 3rd consecutive year for "Best Under A Billion" - 200 successful small-cap companies outside the US with US\$1 billion or less in revenue.

**13/12/04** - Official launching of ISO-TS 16949 preparation by Group Managing Director.

14/1/05 - Delloyd Group of Companies Annual Dinner.

**18/1/05** - Delloyd Plantation Sdn Bhd, a subsidiary of DVB and Taipan Hectares Sdn Bhd ("Purchasers") entered into a conditional Sale and Purchase Agreement ("S&P") with Selat Bersatu Sdn Bhd ("SBSB"), subsidiary of Mentiga Corporation Berhad and Karli Boenjamin ("Vendors") for the proposed acquisition of 19,950 ordinary shares of Rupiah ("Rp") 1,000,000 each in PT Rebinmas Jaya (PTRJ) representing 95% of the issued and paid-up share capital of PTRJ for a total purchase consideration of RM68 million to be wholly satisfied in cash.

**28/2/05** - Announcement of consolidated unaudited results of the Group for the year ended 31 December 2004.

A GLIMPSE AFTER THE COMPANY LISTED AT KLSE ( KUALA LUMPUR STOCK EXCHANGE ) OR BURSA KUALA LUMPUR (1997 – 2014 ) 🖬



**16/3/05** - Incorporation of ATOZ MOTOR CONCEPT SDN BHD, a wholly-owned subsidiary of Atoz Motor Marketing Sdn Bhd.

**21/3/05** - Announcement of the proposed issue and subscription of up to RM100 million nominal value 7-year Islamic Commercial Papers ("CPs") and Medium Term Notes ("MTNs") Programme.

**8/6/05** - 9th Annual General Meeting and Extraordinary General Meeting at Kota Permai Golf and Country Club, Shah Alam, Selangor Darul Ehsan.

**1/8/05** - Payment of Final Dividend of 10 sen per share less 28% income tax.

**14/9/05** - Approval obtained from Securities Commission for DVB's Proposed CP/MTN Programme.

10/11/05 - Forbes Global Award to Delloyd Ventures Berhad for the 4th consecutive year for "Best Under A
Billion" – 200 successful small-cap companies outside the US with US\$1 billion or less in revenue.

**26/9/05** - Delloyd Group of Companies Family Day at Desa Waterpark, Kuala Lumpur.

**15/12/05** - Awarded "SMB Achievers Award" in recognition of Delloyd's outstanding accomplishments and contributions.

13/1/06 - Delloyd Group of Companies Annual Dinner.

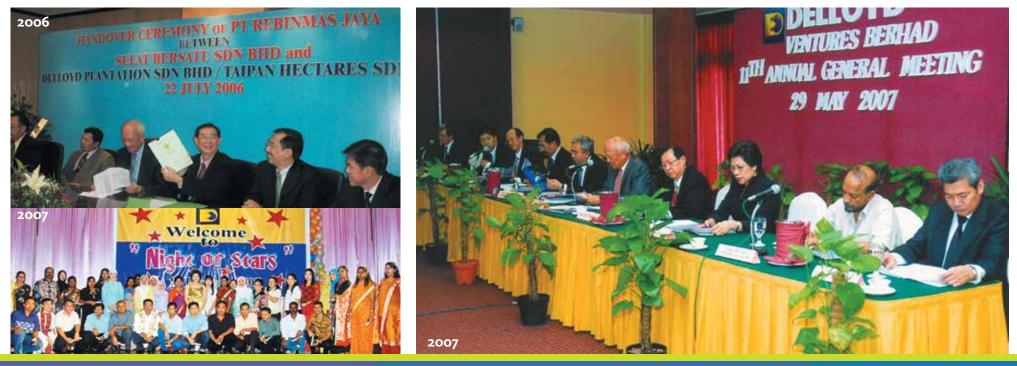
**28/2/06** - Announcement of consolidated unaudited results of the Group for the year ended 31 December 2005.

**15/6/06** - 10th Annual General Meeting at Kota Permai Golf and Country Club, Shah Alam, Selangor Darul Ehsan.

**29/6/06** - Approval obtained from shareholders at an Extraordinary General Meeting to acquire 60% of the issued and paid up share capital of PT Rebinmas Jaya by Delloyd Plantation Sdn Bhd for a total cash consideration of RM42.95 million.

## CHAPTER CALENDAR OF EVENTS AT A GLIMPSE

前 A GLIMPSE AFTER THE COMPANY LISTED AT KLSE ( KUALA LUMPUR STOCK EXCHANGE ) OR BURSA KUALA LUMPUR ( 1997 – 2014 )



**30/6/06** - 1st issuance of CP/MTN of RM50 million in nominal value.

**22/7/06** - Hand over ceremony of PT Rebinmas Jaya in Pulau Belitung, Indonesia to Delloyd Plantation Sdn Bhd.

**o1/8/o6** - Payment of 10% final dividend (3%) tax exempt and (7%) less 28% income tax.

**11/8/06** - Launching of Occupational Safety & Health Awareness Campaign.

**15/8/06** - Commemoration of ISO/TS 16949:2002 achievement.

21/9/06 - Launching of ISO 14001 preparation programme.

**28/11/06** - Subscription of an additional 45 million new ordinary shares of RM1.00 each in Delloyd Plantation Sdn Bhd for a total cash consideration of RM45 million.

**13/1/07** - Delloyd Group of Companies Annual Dinner.

**30/1/07** - Subscription of 53,572 ordinary shares of RM1.00 each in Joint Venture Company, Autoparts Networks Alliances Sdn Bhd by Delloyd Industries (M) Sdn Bhd.

**31/1/07** - Donation of RM50,000 to The NSTP Flood Victims Assistance Fund by Chairman Gen. (R) Tan Sri (Dr) Dato' Paduka Mohamed Hashim Bin Mohd Ali. **27/2/07** - Announcement of consolidated unaudited results of the Group for the year ended 31 December 2006.

**14/5/07** - Launching of ISO/TS 16949 quality management system for the Delloyd Industries (Thailand) Co. Ltd.

29/5/07 - 11th Annual General Meeting at Kota Permai Golf and Country Club, Shah Alam, Selangor Darul Ehsan.

1/8/07 - Payment of 5% final devidend less 27% income tax.

**10/9/07** - Delloyd Electronics (M) Sdn Bhd certified ISO/TS 16949.





**5/10/07** - Delloyd Industries (M) Sdn Bhd-Tanjung Malim certified ISO/TS 16949.

13/1/08 - Delloyd Group of Companies Annual Dinner

**28/2/08** - Announcement of consolidated unaudited results of the Group for the year ended 31 December 2007.

**3/3/08** - Signing of Share Subscription & Joint Venture Agreement between Delloyd Corporation Sdn Bhd and PT Asian Auto International.

**13/3/08** - PT Delloyd awarded " Top 5 Vendors on Cost Control and Cost Down Activities" by Toyota Motor Manufacturing Indonesia. **31/3/08** - Delloyd Corporation Sdn Bhd (formerly known as Magnavision Auto Services (M) Sdn Bhd) completed the subscription of a 51% equity in PT Asian Auto International, a company principally involved in the manufacturing and assembly of bus and bus chassis in Indonesia.

**3/4/08** - Delloyd Corporation Sdn Bhd became a wholly owned subsidiary of Delloyd Ventures Berhad.

**2/5/08** - PT Rebinmas Jaya commenced construction of a 60 MT oil mill in Belitung plantations.

**3/6/08** - 12th Annual General Meeting at Kota Permai Golf and Country Club, Shah Alam, Selangor Darul Ehsan.

**26/7/08** - Delloyd Family Day at Desa Waterpark, Kuala Lumpur.

1/8/08 - Payment of 6% final dividend less 26% income tax.

**17/9/08** - Delloyd Industries (M) Sdn Bhd and Delloyd Electronics (M) Sdn Bhd certified ISO 14001:2004 by NQA Global Assurance.

**23/9/08** - Official launch of PT Asian Auto International's 'KOMODO' articulated bus in Jakarta, Indonesia by Industry Minister Fahmi Idris.



**7/1/09** - Presentation of 'Pioneering Technology Award 2008' to PT Asian Auto International by the President of the Republic of Indonesia, Susilo Bambang Yudhoyono.

**16/1/09** - Delloyd Group of Companies Annual Dinner.

**26/2/09** - Announcement of consolidated unaudited results of the Group for the year ended 31 December 2008.

**25/3/09** - PT Delloyd awarded the 2008 Excellent Suppliers COST AWARD by PT Toyota Motor Manufacturing Indonesia and appreciation certificates for Cost Reduction Target Achievement and Urgent VA Contribution. **27/05/09** - 13th Annual General Meeting at Kota Permai Golf and Country Club, Shah Alam, Selangor Darul Ehsan.

**og/o6/og** - Signing of Exclusive Importer and Distributor Agreement between PT Asian Auto International, Indonesia and Beiqi Foton Motor Co. Ltd, China.

**11/06/09** - PT Asian Auto International acquired 7,750 sq m of industrial leasehold land and building in Bogor, Jawa Barat for expansion plan.

**o3/08/09** - Payment of 5% final dividend (1.8% less 25% income tax and 3.2% tax exempt ).

**15/10/09** - Signing of 5th Collective Agreement between Delloyd Industries (M) Sdn Bhd and Kesatuan Pekerja-Pekerja Delloyd Industries (M) Sdn Bhd

**07/12/09** - Official launch of OHSAS 18001:2007 preparation programme.

**o8/12/09** - Signing of Joint Venture Agreement between Delloyd Electronics (M) Sdn Bhd and Brose International GmbH to manufacture and supply window regulators in Thailand.

**o8/o1/10** - Delloyd Group of Companies Annual Dinner.



**25/02/10** - Announcement of consolidated unaudited results of the Group for the year ended 31 December 2009.

**o8/o3/10** - Analyst and fund managers briefing in Nikko Hotel, Kuala Lumpur.

**18/03/10** -Factory visit to Delloyd Klang by analyst, fund managers and institutional investors.

**o8/o3/10** - Inaugural investor relations event in Nikko Hotel, Kuala Lumpur to promote Delloyd to investment analysts and fund managers.

**15/04/10** - Commissioning of palm oil mill in Pulau Belitung Estates, Indonesia.

**27/05/10** - 14th Annual General Meeting at New Training Room, Delloyd Head Office.

24/07/10 - Family Day at Desa Water Park, Kuala Lumpur.

**18/11/10** - Payment of first interim single tier dividend of 3 sen per share for the financial period ending 31 March 2011.

**29-30/11/10** - Training Workshop for Board of Directors and Senior Management on "Building a Board & Management Relationship that adds real value".

14/01/11 - Delloyd Group of Companies Annual Dinner.

**22/02/11** - Annual blood donation campaign amongst staff to replenish General Hospital's blood bank.

**24/02/11** - Announcement of consolidated unaudited results of the Group for the period ended 31 December 2010.

**18/04/11** - Payment of second interim single tier dividend of 5 sen per share for the financial period ending 31 March 2011.

**30/05/11** - Delloyd Industries (M) Sdn Bhd awarded the "Outstanding Delivery Performance Award 2010" by ASSB / Toyota.

# DELLOYD GROU

료 CALENDAR OF EVENTS AT A GLIMPSE A GLIMPSE AFTER THE COMPANY LISTED AT KLSE ( KUALA LUMPUR STOCK EXCHANGE ) OR BURSA KUALA LUMPUR ( 1997 -



**14/06/11** - Award Presentation for Automotive Technical Expert Assistance Programme under the Malaysia-Japan Automotive Industries Cooperation (MAJAICO A-1) organized by SME Corporation Malaysia. Delloyd Industries (M) Sdn Bhd - 1st Runner Up of Model Company Award

Delloyd Auto Parts Mfg Sdn Bhd - 1st Runner Up of Regular Company Award

**11/08/11** - 15th Annual General Meeting at Kota Permai Golf and Country Club, Shah Alam, Selangor Darul Ehsan.

**10/10/11** - Payment of final single tier dividend of 10 sen per share for the financial period ended 31 March 2011.

**o6/o1/12** - Delloyd Group of Companies Annual Dinner.

2012 2012

**07/01/12** - Participated in Bursa Malaysia's Market Chat 2011/2012 Roadshow at Securities Commission, Kuala Lumpur hosted by Affin Investment Bank Berhad.

**18/01/12** - Payment of interim single tier dividend of 5 sen per share for the financial year ended 31 March 2012.

**23/02/12** - Annual blood donation campaign amongst staff to replenish General Hospital's blood bank.

**12/04/12** - Delloyd Ventures Berhad presented the 2012 Frost & Sullivan Malaysia Excellence Award for Automotive Component Manufacturer of the Year. **16/08/12** - 16th Annual General Meeting at Kota Permai Golf and Country Club, Shah Alam, Selangor Darul Ehsan.

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12/09/12 - Official signing ceremony of Joint VentureAgreement between Murakami Corporation, Japan andDelloyd Industries (M) Sdn Bhd in Shangri La Hotel, Jakarta.

**18/10/12** - Payment of final single tier dividend of 7 sen per share for the financial year ended 31 March 2012.

10/11/12 - Family day at Desa Water Park, Kuala Lumpur.

17/12/12 - Delloyd Industries (M) Sdn Bhd awarded the OSH2011 Silver Award by Malaysian Society ForOccupational Safety & Health.



**o5/o1/13** - Delloyd Industries (M) Sdn Bhd, Delloyd Electronics (M) Sdn Bhd and Delloyd Auto Parts Mfg Sdn Bhd certified BS OHSAS 18001:2007 by NQA.

11/01/13 - Delloyd Group of Companies Annual Dinner.

**25/02/13** - Signing of 6th Collective Agreement between Delloyd Industries (M) Sdn Bhd and Kesatuan Pekerja-Pekerja Delloyd Industries (M) Sdn Bhd.

**19/03/13** - Annual blood donation campaign amongst staff to replenish General Hospital's blood bank.

**28/03/13** - Payment of first interim single tier dividend of 5 sen per share for the financial year ending 31 March 2013.

**o8/o7/13** - Delloyd Automotive Division 2nd ICC Convention.

**23/07/13** - Factory visit by the Klang Chinese Chamber of Commerce and Industry.

**12/09/13** - 17th Annual General Meeting at Kota Permai Golf and Country Club, Shah Alam, Selangor Darul Ehsan.

**18/10/13** - Payment of final single tier dividend of 5sen per share for the financial year ended 31 March 2013.

**13/11/13** - Malaysian Society of Occupational Safety and Health accorded Delloyd Industries (M) Sdn Bhd (Gold) and Delloyd Electronics (M) Sdn Bhd and Delloyd Auto Parts Mfg Sdn Bhd (both Silver) awards for having good safety and health programmes.

**19/11/13** - Delloyd Industries (M) Sdn Bhd awarded the Excellent Delivery Vendor 2013 & 20 Years Excellent Contribution & Partnership by Perodua.

**o6/12/13** - Signing of Joint Venture & Shareholder's Agreement between Delloyd Industries (M) Sdn Bhd & TIMS Technology (Thailand) Co., Ltd in Ayutthaya, Thailand. CHAPTER

A GLIMPSE AFTER THE COMPANY LISTED AT KLSE ( KUALA LUMPUR STOCK EXCHANGE ) OR BURSA KUALA LUMPUR (1997 – 2014 )





**17/12/13** - Award presentation to vendors by Group Purchasing in recognition of their good performance and support.

**24/12/13** - Annual blood donation campaign amongst staff to replenish Klang General Hospital's blood bank.

10/01/14 - Delloyd Group of Companies Annual Dinner.

**14/03/14** - Delloyd Industries (M) Sdn Bhd recognized as Best Delivery Performance in 2013 by Isuzu Hicom Malaysia Sdn Bhd. **20/03/14** - Team FIKIR of Delloyd Industries (M) Tg Malim awarded Gold and ICC Muda Award during Mini Konvensyen Team Excellent Wilayah Tengah by Malaysia Productivity Corporation (MPC).

**28/03/14** - Payment of first interim single tier dividend of 3 sen per share for the financial year ending 31 March 2014.

**20/05/14** - Delloyd Auto Parts Mfg Sdn Bhd awarded Certificate of Appreciation 2013 by Toyota Boshoku UMW Sdn Bhd in recognition of its commitment towards 381A Model Development. **29/05/14** - Team FIKIR of Delloyd Industries (M) Tg Malim awarded Gold Award during ICC Regional Convention by MPC.

**12/06/14** - Delloyd Industries (M) Sdn Bhd presented a Certificate of CCCF 2013 (Safety Practice) by Toyota Suppliers Club and UMW Toyota Motor Sdn Bhd.

**07/07/14** - Launching of Safety Awareness Campaign.

## DIRECTORY

DELLOYD INDUSTRIES (M) SDN BHD DELLOYD ELECTRONICS (M) SDN BHD DELLOYD AUTO PARTS MFG SDN BHD DELLOYD AUTO PARTS MFG SDN BHD DELLOYD R&D (M) SDN BHD DELLOYD (MALAYSIA) SDN BHD DELLOYD (MALAYSIA) SDN BHD DELLOYD CORPORATION SDN BHD DELLOYD MANAGEMENT SERVICES (M) SDN BHD DELLOYD INFOCOMM SDN BHD ATOZ MOTOR SERVICES SDN BHD PREMIER ASIAN AUTO PUBLICATIONS (M) SDN BHD GMI MOULD INDUSTRIES (M) SDN BHD

Lot 33004/5, Jalan Kebun, Kampung Jawa, 42450 Klang, Selangor Darul Ehsan, Malaysia. Tel : 603- 5163 6888 Fax: 603- 5161 3362

#### DELLOYD AUTO PARTS (M) SDN BHD

Lot 2592, Jalan Seruling 59, Kawasan 3, Taman Klang Jaya, 41200 Klang, Selangor Darul Ehsan, Malaysia. Tel : 603- 3324 2886 Fax: 603- 3323 2648

#### VANTAGE SPEED SDN BHD

No. 21-1, Jalan Setia Prima S U13/S, Setia Alam, Seksyen U13, 40170 Shah Alam, Selangor Darul Ehsan, Malaysia. Tel : 603- 3358 3393 / 3358 3499 Fax: 603- 3358 3933

#### DELLOYD PLANTATION SDN BHD ( SUNGAI RAMBAI ESTATE )

P.O. Box 203, 45609 Batang Berjuntai, Selangor Darul Ehsan, Malaysia. Tel : 603- 3271 9001 Fax: 603- 3371 6118

#### DELLOYD INDUSTRIES (THAILAND) CO., LTD

300/28 Moo.1 T Tasith A Pluekdang, Rayong 21140. Tel : 66 38 959378-80 / 66 38 959382 Fax: 66 38 959381

#### PT. REBINMAS JAYA

Dusun Parit Gunung Air Batu, Buding Kecamatan Badau, Belitung Babel Indonesia, 33451 P.O.Box 122, Tanjung Pandan. Tel/ Fax: 62- 0719 22535

#### PT ASIAN AUTO INTERNATIONAL

Kawasan Industri Sentul, JI Olympic Raya, Kav.B.6, Kelurahan Sentul, Kecamatan Babakan Madang, Kabupaten Bogor 16810, Jawa Barat, Indonesia. Tel : 62 21 87901684 / 62 21 87901685 Fax: 62 21 87901687

## ATOZ MOTOR MARKETING SDN BHD

No. 43, 1st Floor, Jalan Bayu Tinggi 1A/KS6, Taman Bayu Tinggi 41200 Klang, Selangor Darul Ehsan, Malaysia. Tel : 603- 3324 3988 Fax: 603- 3323 8983

#### DELLOYD - TIMS (THAILAND) CO., LTD

42/22 Moo 4, Tambol U-Thai, Amphur U-Thai, Pranakornsri Ayutthaya Province, 13210 Thailand. Tel : (035) 746 752-3 Fax: (035) 746 959